



Electric and Autonomous only make sense when going full Pl Per Olof Arnäs, PhD – Director Logistics Strategy, Einride



We are a freight technology company pioneering a new era of road freight by building a sustainable, safe and smart end-to-end shipping solution.

#### What's driving change in transportation vs. the solution







The industry



New technology



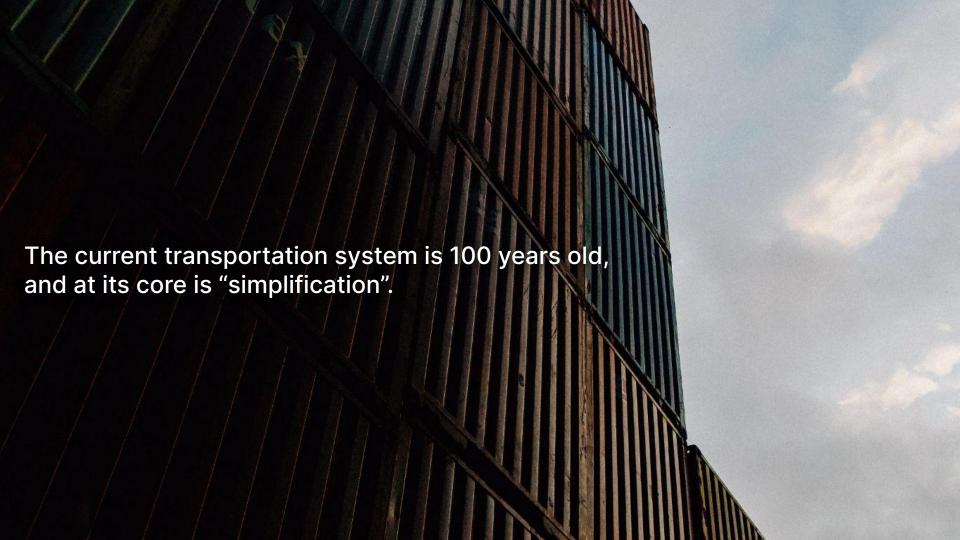
**Electric Transport Service** 



Freight Mobility Platform



**Autonomous Electric Transport** 



And when we go electric

complexity...

we introduce a new level of

#### **Planning for ICE vehicle**

Variables are more or less independent

Distance Cargo Time

Capacity



#### **Planning for BEV vehicle**

Many variables are interdependent and affect each other

Distance

Cargo

Time

Capacity

Weather

Charging

Battery size

Driving speed



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#### **Long term goal for ICE fleet**

Maximize paid tonne-km

#### **Long term goal for BEV fleet**

Make sure that battery pack is utilized at least 80% all days of vehicle lifespan, charged locally and that chargers have a high level of utilization

...and maximize paid tonne-km

#### Physical vs. Digital first





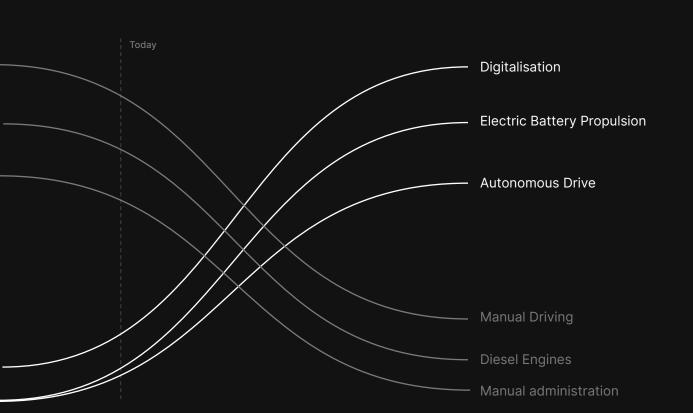
The physical (existing) system becomes the norm for all development



**Digital first** 

Data decides what happens in the physical world

#### Disruptive change is coming in many areas





# But how?

### An entirely new product ecosystem



Autonomous Gen 2



**Einride Trailer** 



Remote Interface



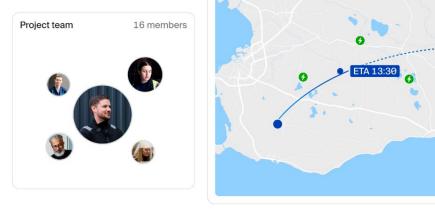
**Einride Charging** 

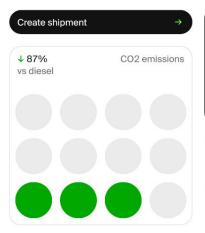


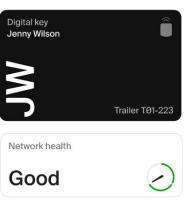
**Einride Truck** 



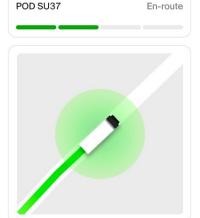
Einride Saga





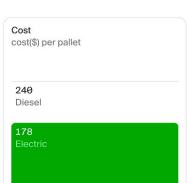


### Einride Saga

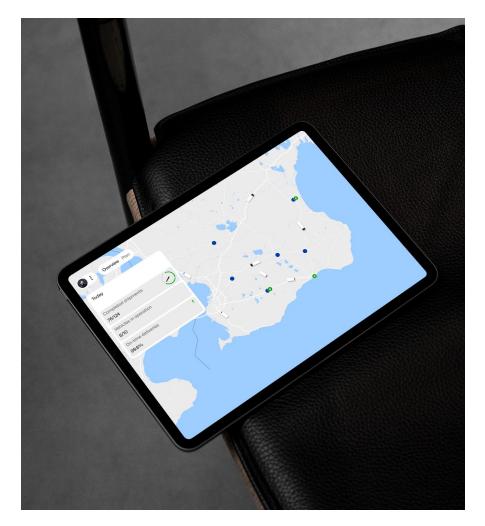












Fueled by data and powered by AI, Einride Saga coordinates all parts of the transport ecosystem to deliver transformational change.

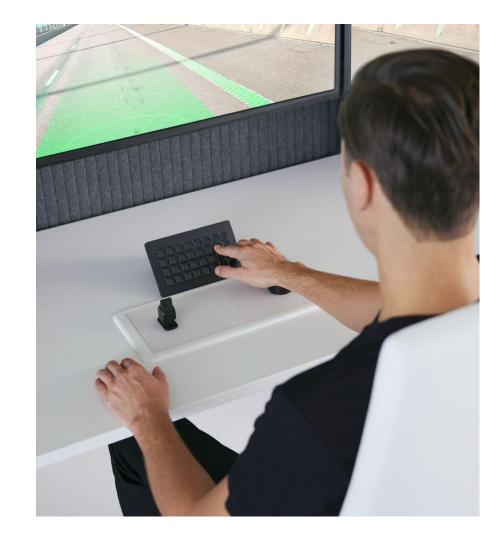
#### **Autonomous vehicles**

100% electric and fully autonomous, with no cab. Every vehicle in the fleet can be remotely monitored and controlled. The first vehicle of its type to be operated on a public road (Sweden, 2019).



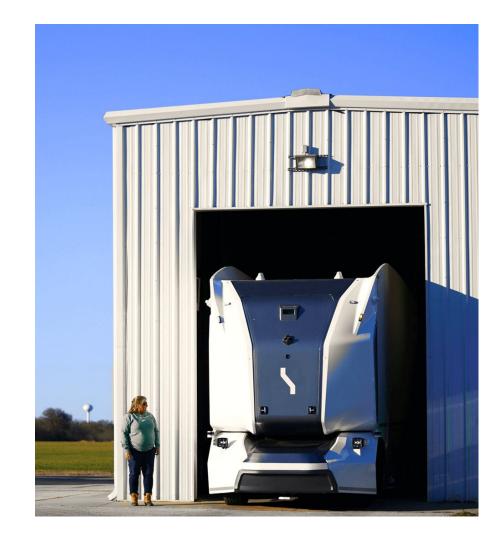
#### **Human-led autonomy**

A new way forward. A more consistent work environment, closer to home. Introducing trucking's new career path.



#### A new kind of trucker

Remote operators ensure there's a human in the loop for Einride's fleet of autonomous electric vehicles.



#### **Remote Interface**

Introducing a new kind of workstation. Where Einride's electric-autonomous vehicles are live-monitored by remote operators.





#### **Einride Charging**

Purpose-designed and easily accessible charging solutions, including autonomous and manual variants.

Einride Saga automates charging schedules for extended battery cycle life and to ensure vehicles are ready for the shipments ahead.



#### Keeps your fleet moving

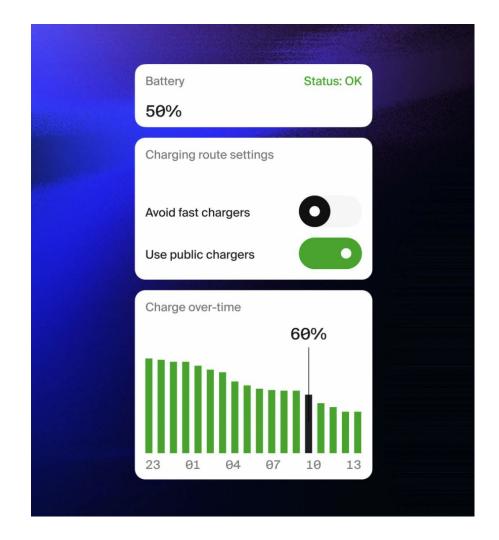
Easily accessible charging solutions that maximize on-road time and boost profitability.

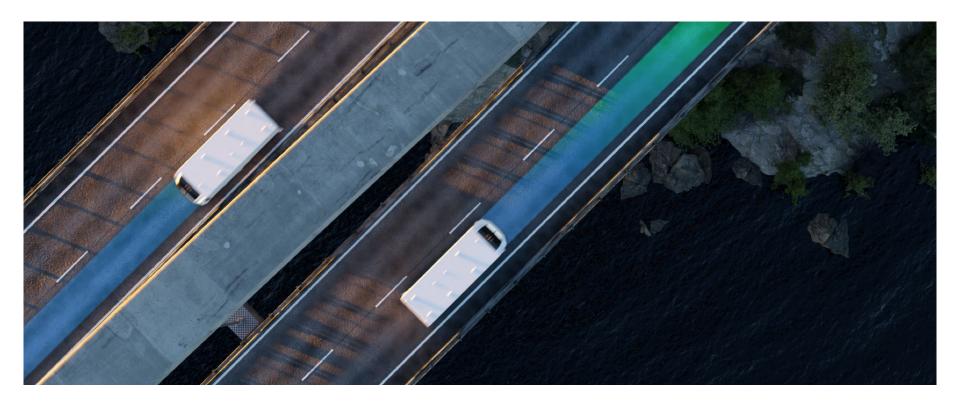


## CMS & Einride Saga Charging

The Charging Management System, CMS, is the software installed in the charger to allow communication between the charger and Einride.

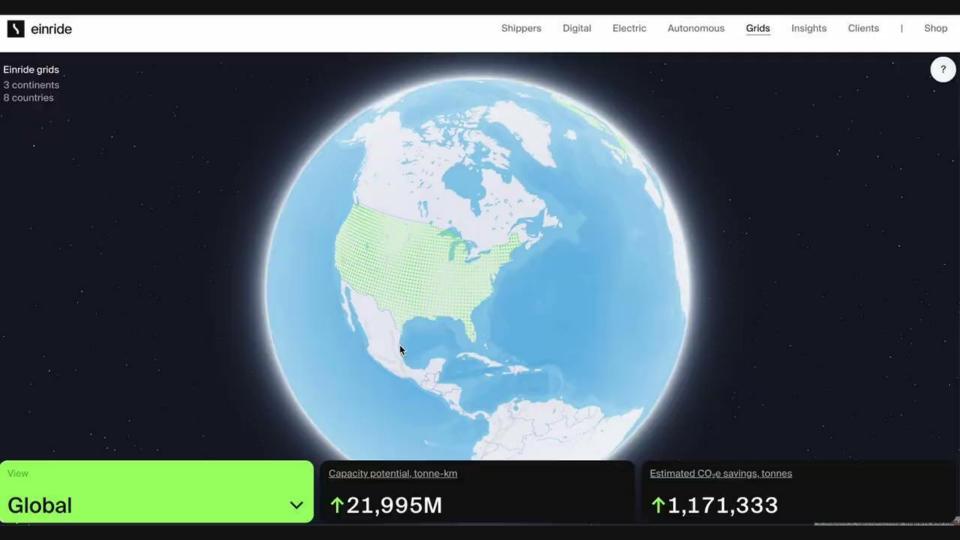
This will allow integration with SAGA to book, plan, and keep an eye on your current and past charging data. Vehicle - Charger - SAGA communication is key to optimize customer operations and increase reliability.



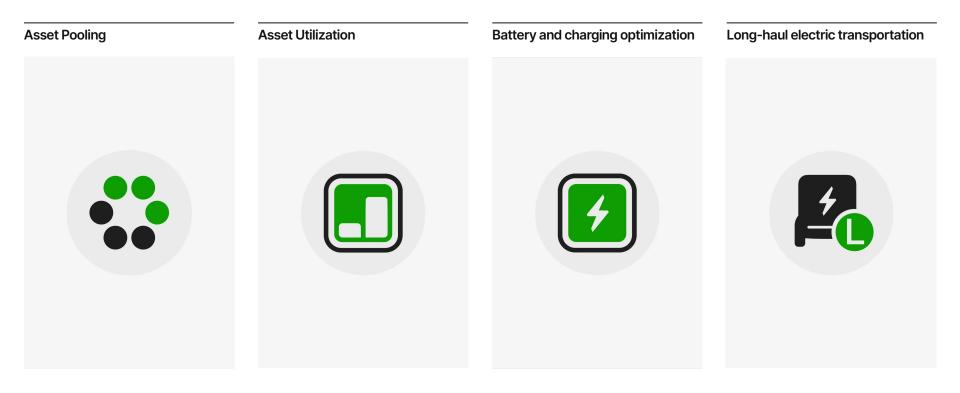


#### Grids

The first-of-their-kind ecosystems that pull together all the advantages of digital, electric, and autonomous transportation to unlock capacity in strategic regions.

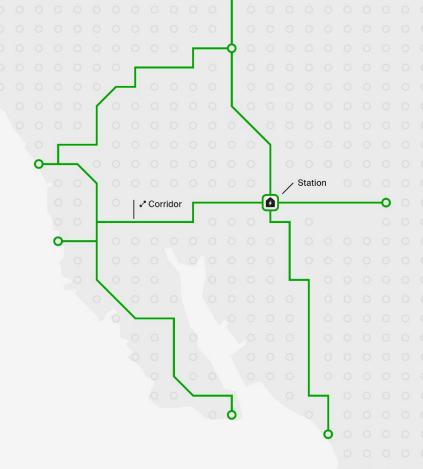


#### How do grids unlock efficiency?



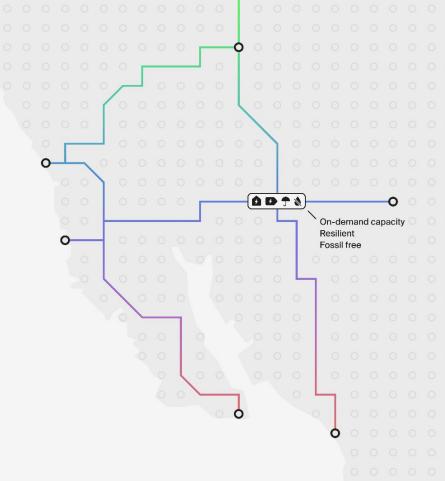
Grids
Powering freight mobility

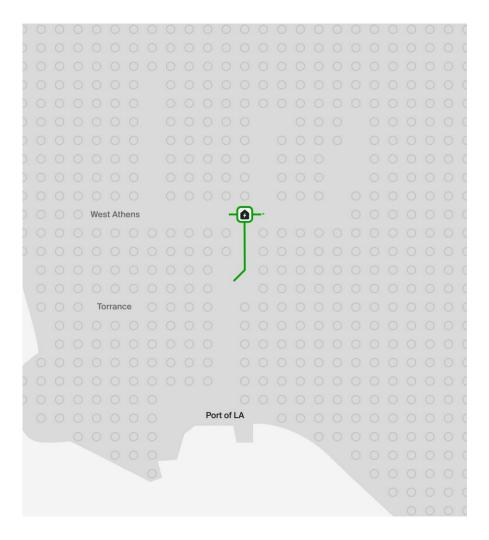
The grids are based around a network of green corridors. Goods are transported by electric or autonomous electric vehicles.



## Grids Accelerating electrification

Einride Saga's data and AI bring each of the grids to life, coordinating every facet of the ecosystem – from fleet charging to dynamic route planning.





### Sunset Landing Los Angeles

Sunset Landing helps address the congestion and inefficiencies hindering the ports of Los Angeles and Long Beach. The grid is designed to enable higher fleet productivity, cleaner air quality, and shorter wait times for drivers.

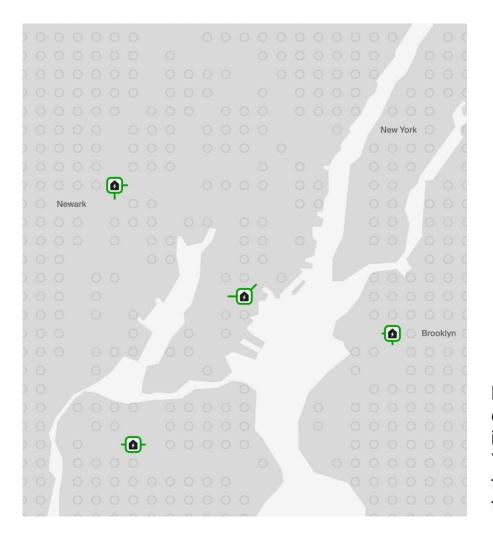


The Einride Station in Los Angeles In development



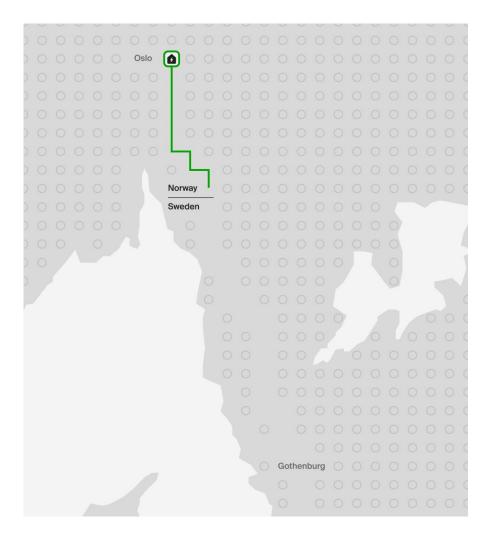
### Fresher Way Southern Sweden

Fresher Way is the foundation for a fully electric food transport chain – one that offers high capacity utilization, increased efficiency, and shorter driver shifts.



### Empire Gate New York Tri-State

Empire Gate provides improved operational efficiencies and creates economic value from its use of existing infrastructure in the New York Tri-State area. Through the sharing of freight load capacity, this grid can reduce traffic congestion by up to 25%.



#### Nordic Link Sweden → Norway

Nordic Link is part of a world-leading, publically supported project designed to streamline the rollout of autonomous vehicles in Europe. The wider project encompasses Rotterdam to Oslo – port to port.



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