



Users'//Advisory Board Webinar

9th December 2020

- 10:00 – 10:05** Welcome and introductions
- 10:05 – 10:15** Overview of the LOGISTAR project (Deusto)
- 10:15 – 10:35** Outcomes from the strategic analysis in horizontal collaboration (Preston & Ahlers)
- 10:35 – 10:45** Business models (MDS Transmodal)
- 10:45 – 11:10** Progress in the LOGISTAR system (Software AG, DbH & Genegis)
- 11:10 – 11:45** Overview of the 3 Living Labs by the stakeholders (Nestle & pladis, Codognotto , Chep and Ahlers)
- 11:45 – 12:00** Final discussion, closure and next steps

Enhanced data management techniques for logistics optimization



Users' Board Webinar 9th December 10:00 - 12:00 CET



PROJECT OVERVIEW

LOGISTAR - Enhanced data management techniques for real time logistics planning and scheduling



About LOGISTAR

Consortium of **15 partners**, coordinated by the University of Deusto (Spain)

- Budget: **4.997.548,75 €**
- Duration: **40 months** (until September 2021)

Project managed by INEA agency - Innovation and Networks Executive Agency (European Commission)

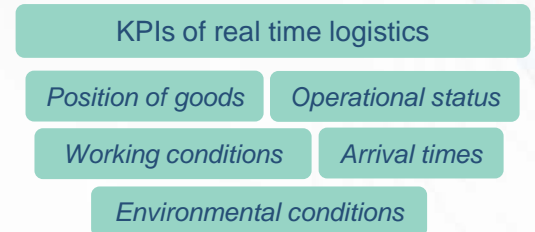
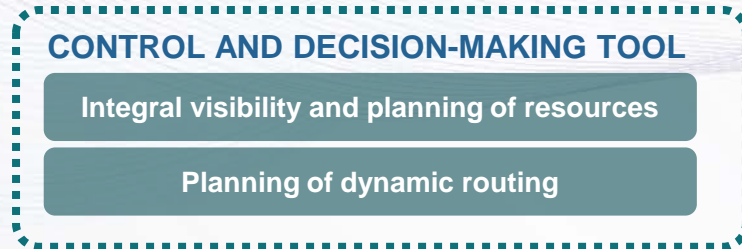
Project funded by H2020:

- Work programme: **Smart, green and integrated transport**
- Call: MG-5.2-2017: **Innovative ICT solutions for future logistics operations**

LOGISTAR overall concept

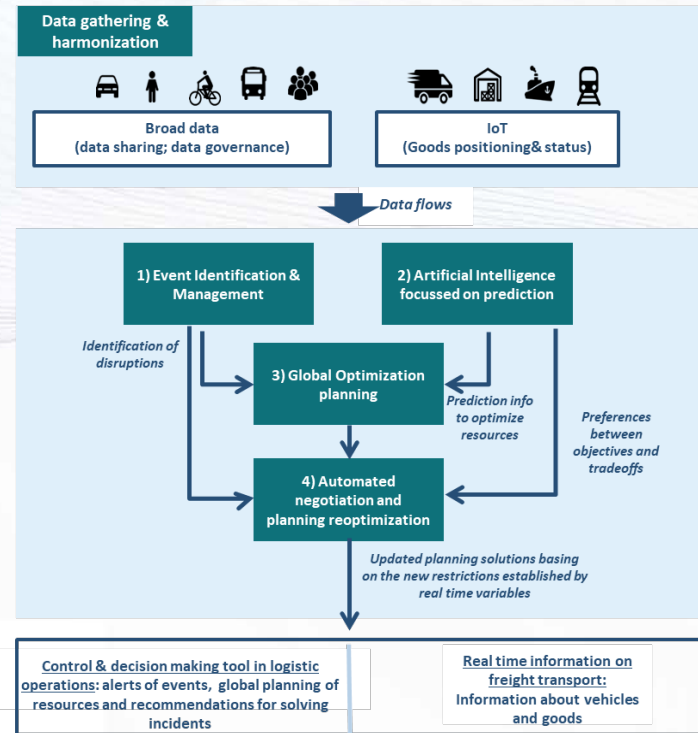
Effective planning and optimization of transport operations

- Horizontal collaboration
- Real time available data



LOGISTAR overall concept

- To **leverage the available data**, to process it and to **deliver services**
 - Data will be retrieved and harmonized
 - Sensors will be **connected to a cloud IoT platform**
- Information used by **smart algorithms for**
 - Predictions
 - Learning the preferences
 - Optimization of the planning of operations
 - Automated negotiation and re-optimization
- Real-time dashboards** which will provide an overview to managers of what is happening





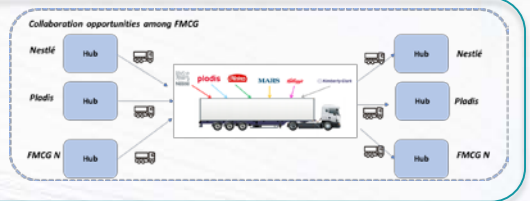
Key innovation aspects

- **Artificial Intelligence focused on prediction**
 - Inference based on **event detection and probabilistic programming** frameworks
- **Global optimization planning**
 - Realistic **optimization models** based on Robust and Multi-Objective Optimization.
 - **Hybrid metaheuristics** based on paradigms of parallel computing
- **Automated negotiation and planning re-optimization**
 - **Constraint satisfaction** problem solving techniques
- **Event Identification Rules**
 - A new application domain for the processing of complex events and their aggregation
- **Service layer – Decision making tool**
 - Increased data gathering, cleansing and structuring
- **Data gathering techniques**
 - **ETL tools** for Linked Data. Scraping and transforming



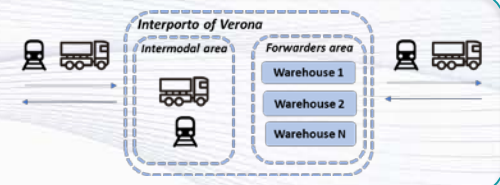
Backhauling and Co-loading

To improve backhauling management
Overall overview of the status of the operations



Synchromodality

Planning of multimodal routes
Real time monitoring



Dynamic Appointment Scheduling Accurate ETA Calculation for Trucks

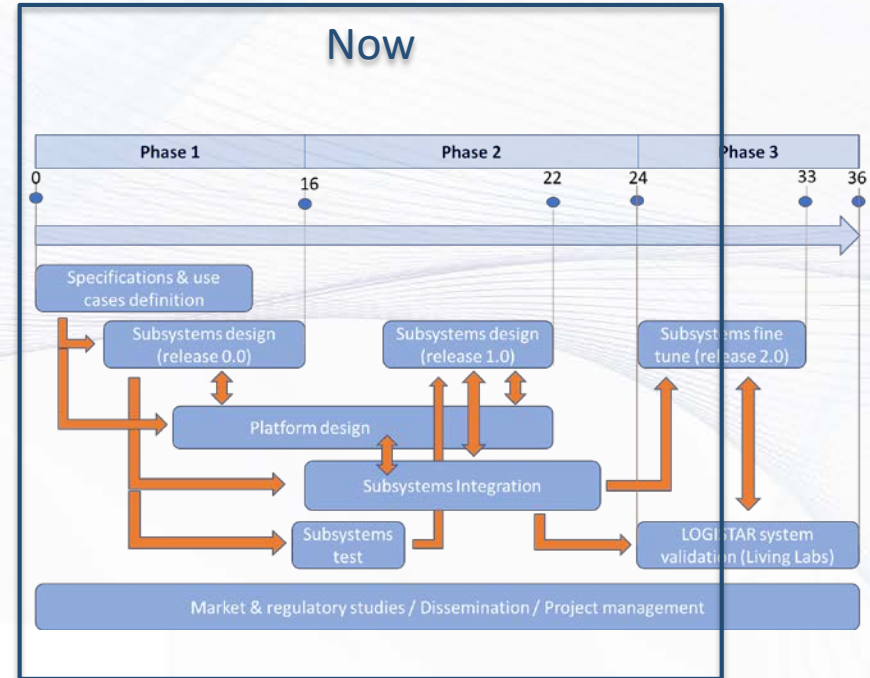
Reduction of waiting times at loading and unloading locations



Virtual Living Lab

Based on historic data from real supply chain operations
allowing to implement stress test over the solution

- Phase 1 [M1 – M16]
 - Specification and use cases definition
 - Subsystems & platform design
- Phase 2 [M16 – M24]
 - Platform design & Integration
 - Subsystems release 1.0
- Phase 3 [M24 – M36]
 - System validation
 - Subsystems fine tune
- All [M1 – M36]
 - Market studies
 - Dissemination
 - Management





Milestones

- User needs and system requirements
- Analysis on horizontal collaboration and Regulation aspects
- Data sources and Data storage
- Events processing module
- Algorithms for prediction in logistics
- Methods for global optimization
- Re-optimization algorithms
- LOGISTAR architecture design (v1.0)
- Use cases and validation plan
- Website & dissemination material
- Business models

M8 End-users requirements
MS1 - PRESTON

M12 **Data collection and metadata processing in place**
MS2 - SWC

M17 **Advanced models and methods for global optimization**
MS5 – DEUSTO

M18 **Technical architecture** as a blueprint for development
MS10 - SAG

M20 **First versions of technical software modules developed**
MS3 – UCC; MS6 – DEUSTO; MS8 - CSIC

M26 Final versions of technical software modules
MS4 – UCC; MS7 – DEUSTO; MS9 - CSIC

















M26 First integration of LOGISTAR PLATFORM
MS11 – DBH

M26 Use case set-up
MS13 – AHLERS

M33 Fully integrated LOGISTAR platform
MS12 - DBH



Partners and roles

	<p>Project Coordinator Global optimization planning techniques</p>		<p>Implementation and integration of services</p>
	<p>Artificial Intelligence techniques focused on prediction</p>		<p>Geo-special oriented software solutions</p>
	<p>Automated negotiation algorithms</p>		<p>Testing and validation – Real time logistics in chemical industries use case</p>
	<p>Cloud IoT data</p>		<p>Testing and validation – Multimodality use case Dissemination activities</p>
	<p>Data gathering and harmonization</p>		<p>Testing and validation – Backhauling and co-loading use case</p>
	<p>End-users engagement</p>		<p>Testing and validation – Backhauling and co-loading use case</p>
	<p>New and emerging business models assessment</p>		<p>Testing and validation – Multimodality use case</p>
	<p>Predictive analysis and processing of real-time data</p>		<p>Testing and validation – Synchromodality use case</p>



Contact details



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LOGISTAR project has received funding from the European Union's Horizon 2020 research and innovation programme under grant agreement No 769142.



Outcomes from the strategic analysis in horizontal collaboration

Dr Andrew Palmer - Preston Solutions Ltd
Filip Lazovic – Ahlers

<u>FMCG</u>	<u>Chemicals</u>	<u>LSP</u>	<u>Other</u>
Nestle	Huntsman	Ahlers	Zailog
Pladis	Celanese	Codognotto	Chep
Kelloggs	Vynova	NFT	Toyota
Mars	Du Pont	Turners of Soham	
Kimberly Clark	Corbion	CLdN Cargo	
Asda	BP Chemicals		
Procter & Gamble			
Tesco			

Discussed

- Supply chain network
- Transport operations & systems
- KPI's



Strategic analysis - Scope

Four sectors considered

- FMCG - Flow data from 5 companies analysed
- LSP's - Flow data from 3 LSPs analysed
- Terminal Operators - Data related to 7 terminals considered
- Chemicals - Flow data from 7 companies analysed



Strategic analysis - Purpose

1. To gain an understanding of the transport operations
2. To identify any inefficiencies/anomalies
3. To identify any commercial opportunities for the companies
4. To show companies collaborative opportunities in order to encourage involvement in the LOGISTAR project
5. To identify opportunities for LOGISTAR system
6. To assess LOGISTAR's ability to find those opportunities

- Spreadsheet functionality with add ins and macros
- Strategic network design interfaced to software for collaborative analyses - PSL
- BBaRT: Bundling, Backhauling, and Roundtrip Tool – Ahlers
- Llamasoft SC Guru - Ahlers
- Tableau - Ahlers

1. Base case analysis (data manipulation)

- High level totals and percentages
- Seasonality
- Delivery & load analysis (by pallet, dels/load, delivery time accuracy)
- Delivery & load analysis (time: by hour of the day, day of the week, day of the month, month of the year)
- Customer pareto
- Regional densities
- Costs, kilometres, no of vehicles and CO2 emitted

2. Company efficiency and opportunities

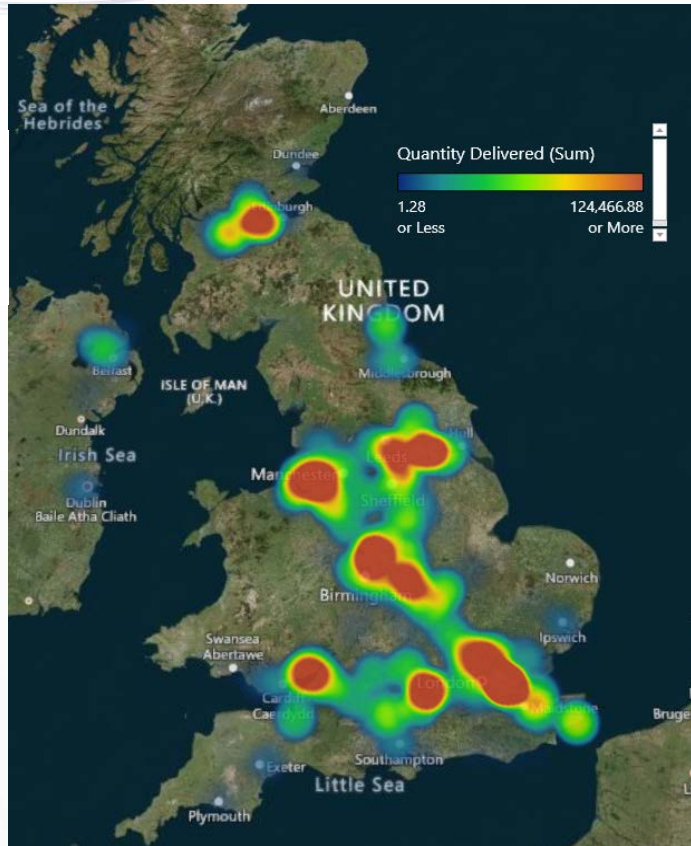
- Centre of gravity analyses
- Alternative vehicle types

3. Collaborative opportunities

- Backhaul opportunities
- Co-loading of small deliveries
- Consolidation of small deliveries
- Use of regional consolidation centres
- Use of urban consolidation centres
- Logistics clusters
- Multi modal opportunities

FMCG 5 company base case analysis

Heat map of pallets delivered



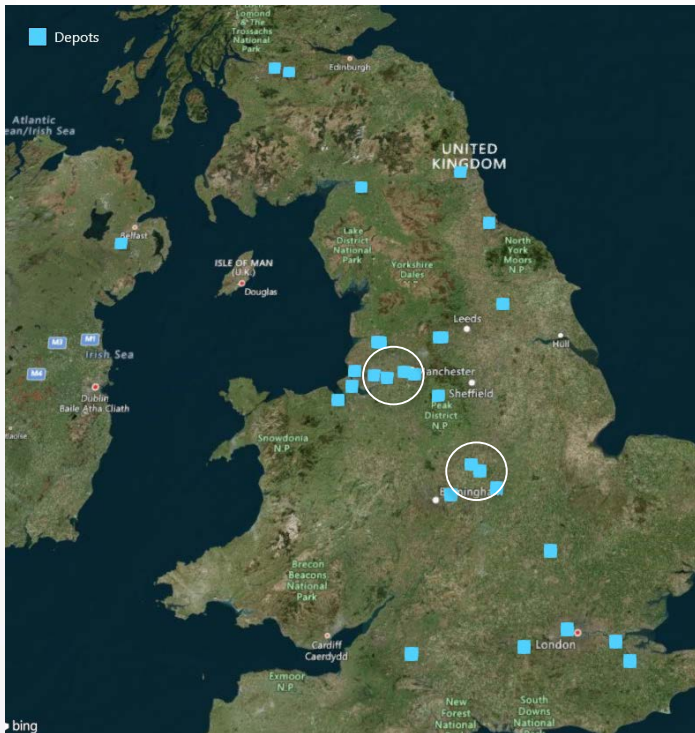
	Number of Source/Dest.	Number of Movements	Quantity Moved	Total Cost	Total Distance	Total Hours	No. of Vehicles	Tonnes of CO2
Delivery	5,494	617,940	11,548,539	£187,134,133	178,537,762	3,440,069	766	170,213
Supply	459	84,271	2,088,944	£30,140,992	29,160,138	554,314	123	27,801
Total	5,953	702,211	13,637,483	£217,275,125	207,697,900	3,994,384	889	198,013

	No of Flows	Cost saving over 2 way	Km saving over 2 way	Tns CO2 saving over 2 way	
5 companies	67	40.0%	42.6%	42.6%	of all i/c collab movements
	5657	3.3%	3.3%	3.4%	of all flows
	844	7.1%	7.0%	7.5%	of all EL movements

Match criteria

- Maximum offset distance of 50% of journey length or 100km
- Next day return journey time must exceed 20% of available duty time
- Journey length must be greater than 15km
- At least 52 empty leg movements per year

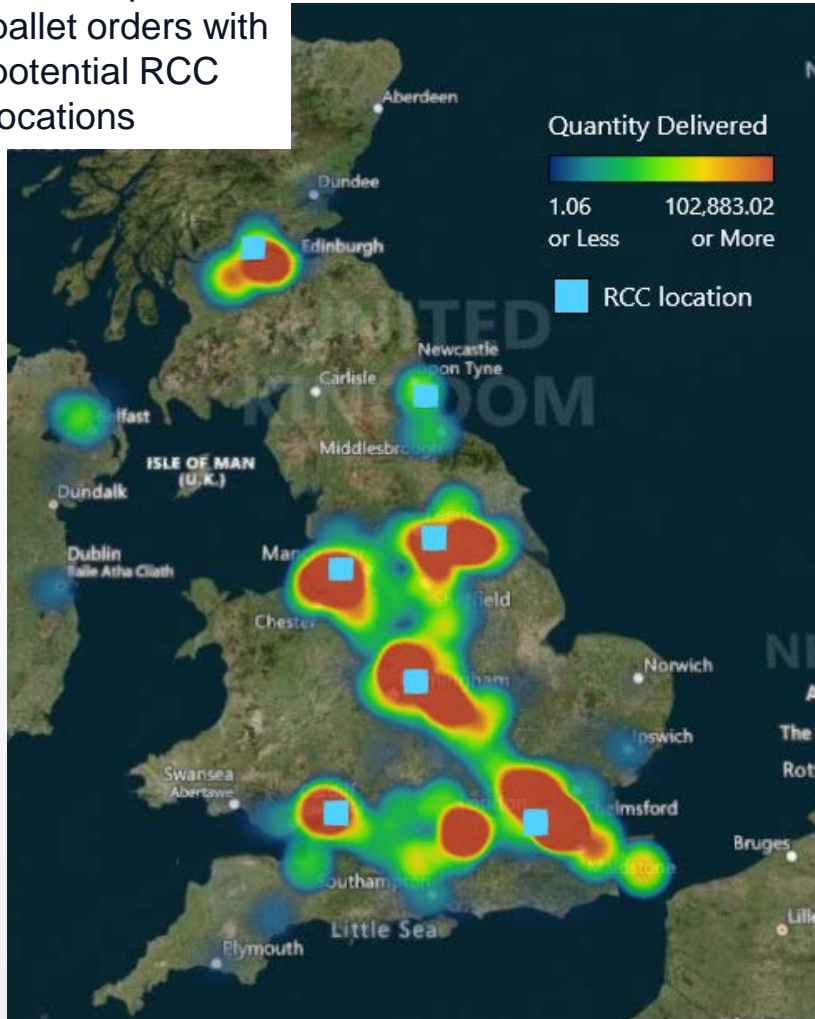
- LTL classified as less than 60% of FTL
- Locations of depots with sufficient quantity of LTL orders.
- Can be considered for co-loading.
- Depots situated in North West and Midlands look promising but customers need to be sufficiently far away to show cost savings



LTL only from selected depots	Base case cost	Cost with co-loading	Cost saving	% saving
Company A	£152,032	£106,702	£45,330	30%
Company B	£2,697,786	£1,859,288	£838,498	31%
Company C	£2,384,413	£1,465,579	£918,834	39%
Company D	£281,382	£196,670	£84,713	30%
Total	£5,515,613	£3,628,238	£1,887,374	34%

Regional consolidation centres

Heat map of LTL pallet orders with potential RCC locations



	Quantity moved	LTL cost	Kms travelled
Base case	2,231,645	£77,425,745	78,852,119

	Cost saving (£)	% saved	Km saving	% saved
Company A	£7,082,384	30%	11,033,246	44%
Company B	£8,111,912	45%	11,879,794	60%
Company C	£3,553,341	24%	6,469,254	44%
Company D	£2,567,400	22%	5,278,284	45%
Company E	-£56,066	-1%	1,158,939	15%
Total	£21,258,970	27%	35,819,516	45%

- Savings based on LTL movements only
- 4 of the 5 FMCG companies benefited under this scenario
- Company E did see a reduction in kilometres.
- Companies A and B received the greatest benefit.
- Does not include the cost of RCC's

Urban consolidation centres

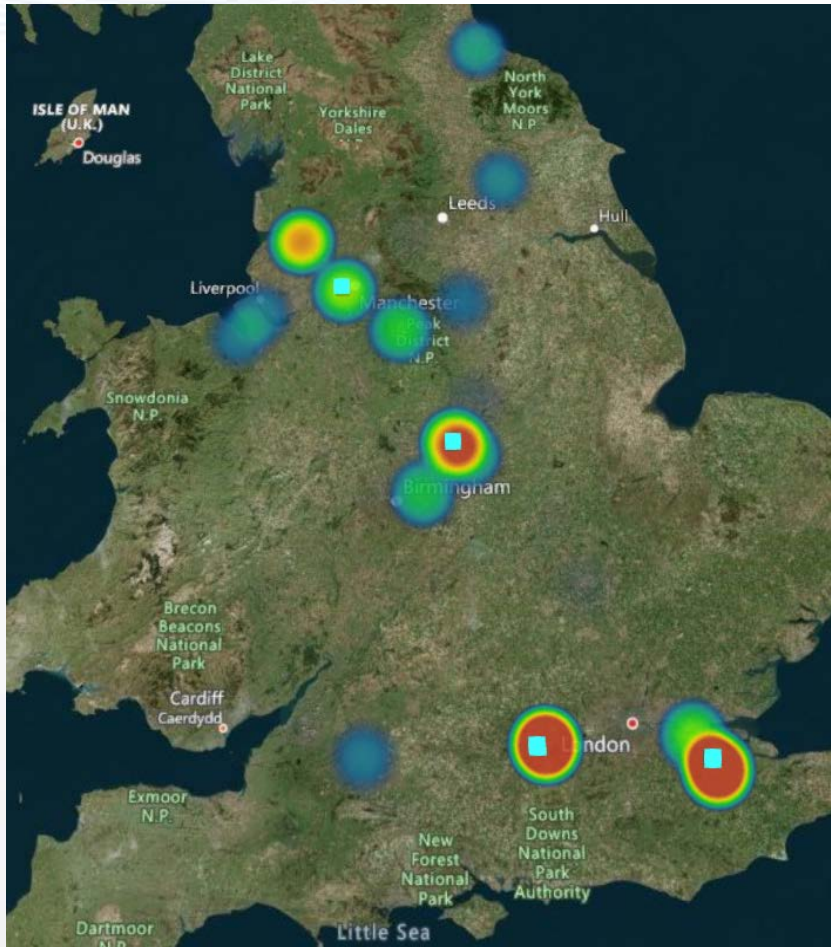


UCC area	No of delivery locations	No of depots serving UCC area
Birmingham	176	23
Edinburgh	14	10
London	528	21
Manchester	71	15
Norwich	5	4
Total	794	26

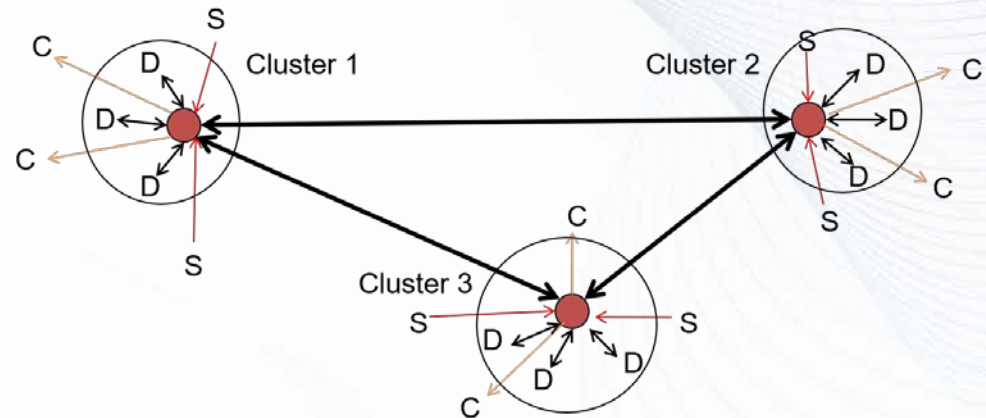
UCC location	No of delivery locations	Cost benefit	Km benefit	Cost saving %	Km saving %
Birmingham	73	£127,197	253,680	21%	46%
London	331	£3,980,074	5,337,419	48%	58%
Total	404	£4,107,271	5,591,099	46%	58%

Company	No of delivery locations	Cost benefit	Km benefit	Cost saving %	Km saving %
Company A	80	£2,571,097	3,346,168	55%	64%
Company B	15	£379,442	485,892	59%	67%
Company C	180	£637,895	1,018,744	28%	43%
Company D	129	£518,838	740,294	39%	53%
Total	404	£4,107,271	5,591,099	46%	58%

FMCG Logistics clusters (PI)



DC location pallet throughput heat map with 4 potential clusters



Cluster area	Cluster name	No of DCs in cluster
North West	Trafford Park	5
Midlands	Ashby De La Zouch	9
West of London	Wokingham	3
East of London	Halling	3

Only the 2 cluster strategy Ashby & Wokingham showed any benefit with a 4% cost reduction, 18% km & CO₂ reduction and 13% fewer vehicles

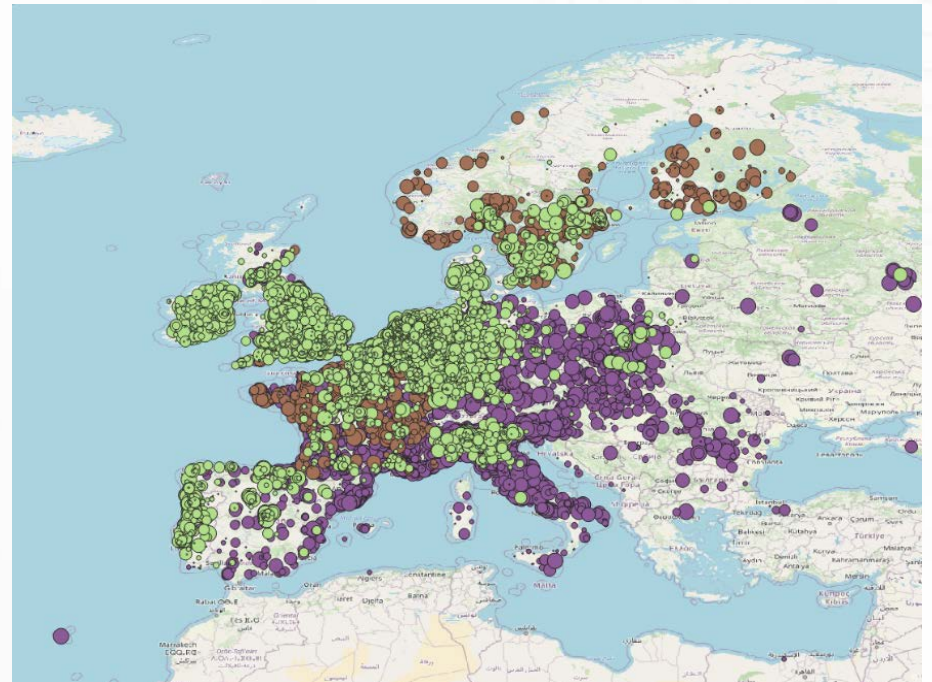
- Six rail terminals considered
- Relationship between road distance and rail distance
- Three road distance bands (up to 2mls, 15mls, 30mls)
- Minimum 300km of rail distance to be economically viable
- 26 pallets per wagon, 22 wagons per train

From	To	Trailers/day	Trains/day
East Midlands	Greater London	35	1.2
Greater London	East Midlands	46	1.5
East Midlands	North West	38	1.3
North West	East Midlands	98	3.3
North West	Greater London	38	1.3
North West	North East	39	1.3
North West	Scotland	37	1.2
North West	South East	51	1.7
North West	West Midlands	47	1.6
South East	South West	100	3.3
East Midlands	South East	38	1.3

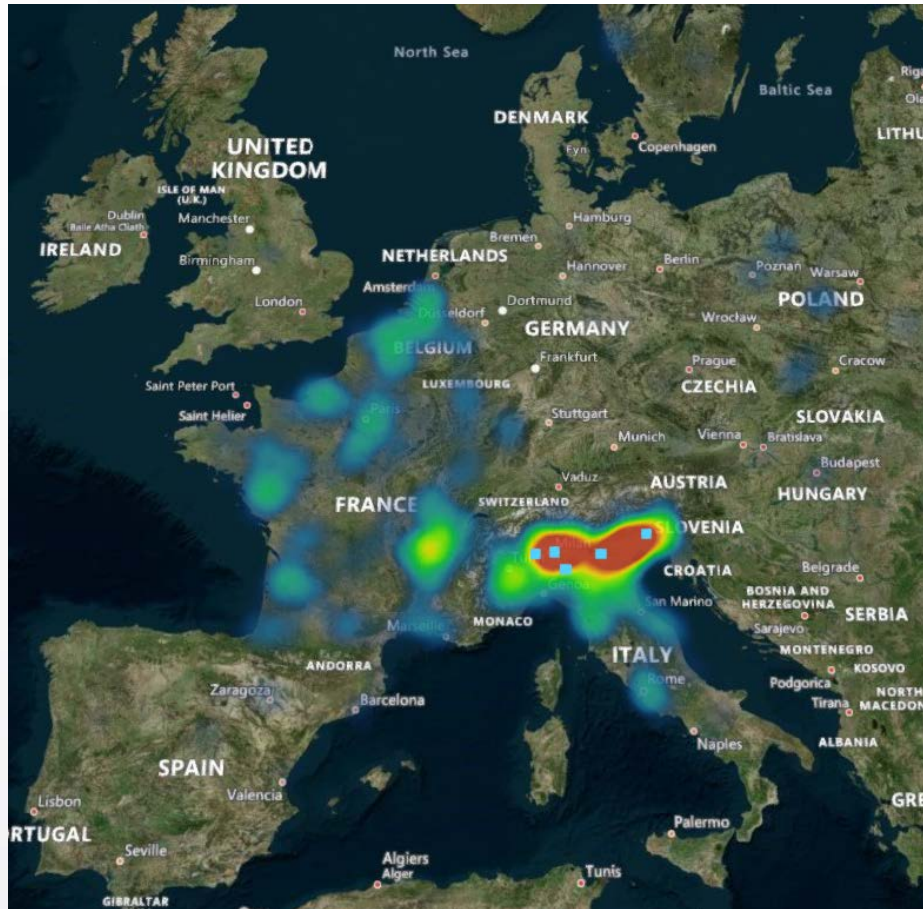


LSP's and Terminal Operators

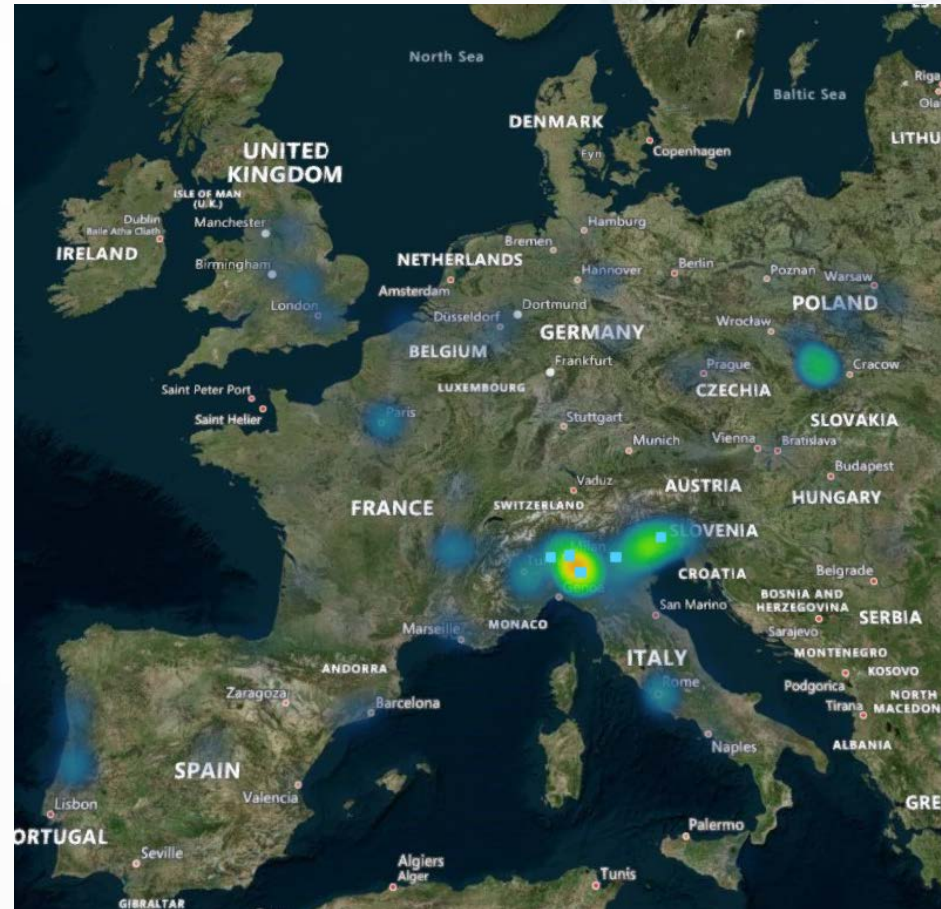
- Detailed base case analysis of historic data for each of the three LSP companies
 - Data cleaning and validation
 - Geocoding
 - Locational and density heat maps
 - Seasonality
 - Delivery sizes
 - Delivery times
 - Pareto



LSPs/Terminals trips heat map

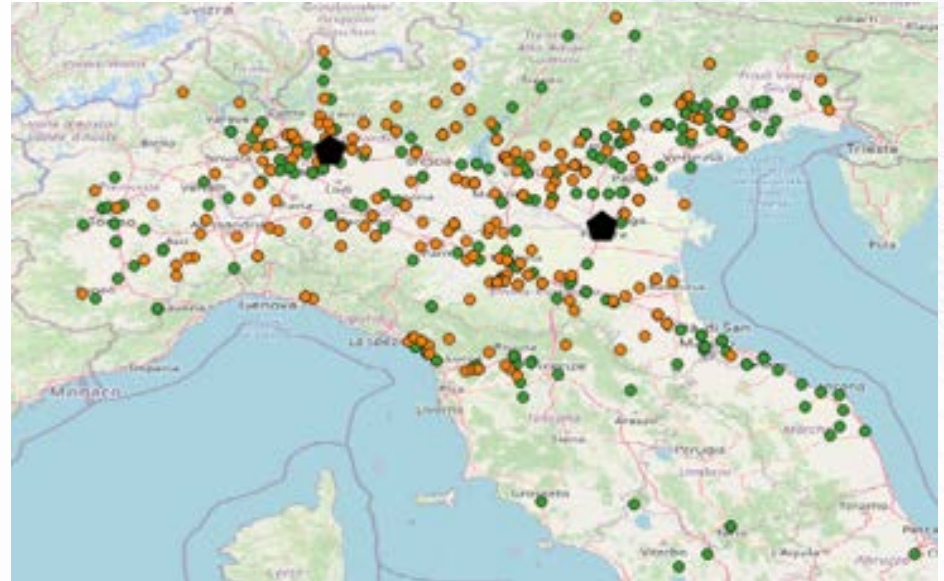


Collections



Deliveries

Country-lane	Company A	Company B	Company C	Total	Second largest
BE-BE	25	1940	5176	7141	1940
BE-FR	114	1929	1711	3754	1711
IT-GB	1558	0	1916	3474	1558
NL-SE	0	1290	1291	2581	1290
FR-FR	1916	272	1129	3317	1129
FR-GB	117	986	11132	12235	986
DE-DE	830	0	1913	2743	830
BE-SE	0	2599	733	3332	733
GB-IT	624	0	782	1406	624
IT-IT	8138	0	607	8745	607
NL-BE	0	897	539	1436	539
SE-BE	0	513	2024	2537	513
PT-FR	499	0	503	1002	499
ES-ES	499	0	883	1382	499
BE-GB	85	428	24637	25150	428
GB-FR	376	114	5994	6484	376
PL-PL	2096	0	376	2472	376
GB-GB	363	12	9908	10283	363
PL-GB	358	0	373	731	358
DE-GB	297	2	19181	19480	297
GB-BE	123	266	28885	29274	266
SE-NL	0	256	692	948	256
GB-DE	256	0	6202	6458	256
BE-NL	2	233	240	475	233
BE-IT	358	0	181	539	181



		Using Verona & Segrate RFTs in Italy	Using centres of gravity as RFTs in Italy
Intermodal	UK road distance	€ 717,338	€ 717,338
	Main rail leg distance	€ 3,748,247	€ 3,620,271
	IT road distance	€ 742,550	€ 803,514
	Total	€ 5,208,135	€ 5,141,124
Direct by road		€ 10,693,853	€ 10,693,853
Saving for rail over road		-51%	-52%

Top 25 country-lane overview of annual trips for the three companies

Chemical companies analysis

- Six Chemical companies totals

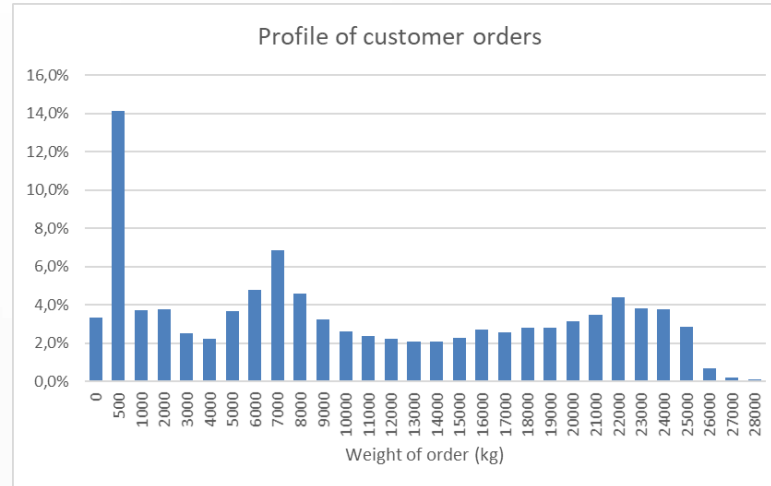
Number of Destination Locations	Number of Origin Locations	Number of Deliveries	Quantity Moved (kg)	Total Cost	Total Distance (km)
3.622	82	195.025	2.392.458.411	77.133.704 €	98.762.105

- Split per Chemical company

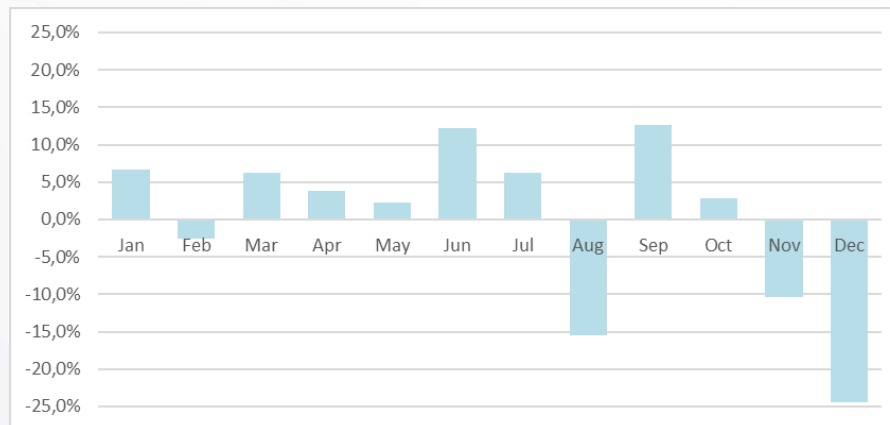
Shipper	Number of Destination Locations	Number of Origin Locations	Number of Deliveries	Quantity Moved (kg)	Total Costs
A	62	2	2.381	4.431.342,26	966.406 €
B	90	7	1.374	20.080.982,56	1.460.781 €
C	76	1	1.912	20.316.514,08	903.607 €
D	117	2	1.157	4.357.430,85	738.569 €
E	2.759	50	180.115	2.276.969.270,63	68.402.293 €
F	518	19	8.086	66.302.871	4.662.049 €

Chemicals Base case analysis

- Profile of customer orders: Very high proportion of LTL orders

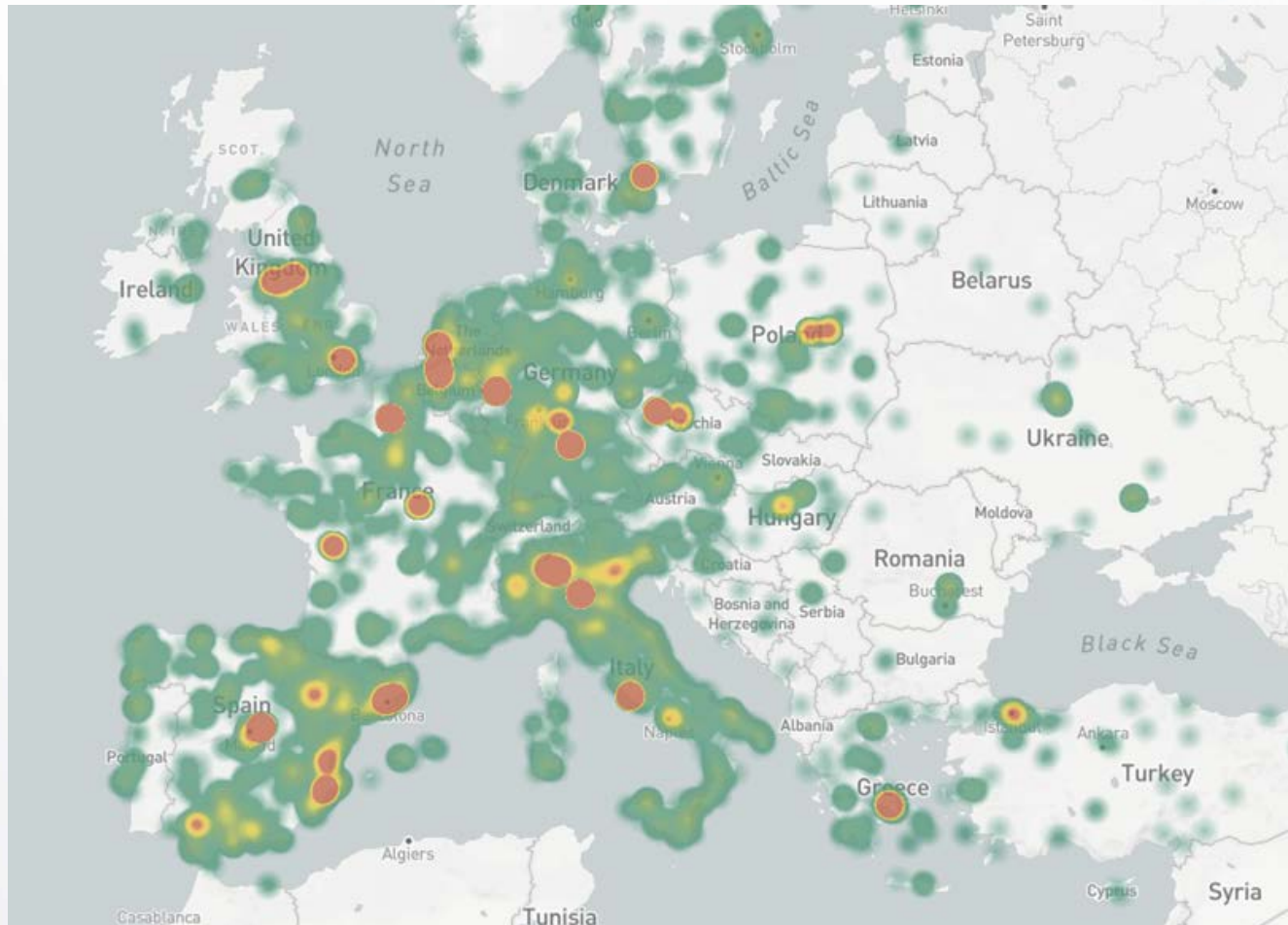


- Seasonality: fairly even across months, with high season in June/September, and low season in August, November/December



Chemicals Base case analysis

- Heat map of kilograms delivered by chemical companies in Europe



Results of the Analysis

- Backhaul, Co-Loading Results (7 opportunities)

Cost Overview - Gains for the community

	Individual	Combined
Total	10.908.089 €	10.032.595,43 €
		-8,03%

Route Utilization - Gains for the community

	Individual	Combined
Total	70,71%	79,86%
		9,15%

Total Kilometers - Gains for the community

	Individual	Combined
Total	7977178 km	7239420 km
		-9,25%

- Regional CC and Alternative Transport Modes Results

Scenario	Baseline	Open 10 DC	Open 10 DC MEGA
Total Cost	77.133.704 €	72.590.387 €	63.752.486 €
Savings in Percentages		-6%	-17%
Total Km Driven	98.762.105	93.235.828	77.967.867
Savings in Percentages		-6%	-21%

- Logistics Clusters and Multimodal collaboration Results

Scenario	Baseline	Open 20 CLUSTER	Open 20 CLUSTER Rail
Total Cost	77.133.704 €	63.678.615 €	54.772.282 €
Savings in Percentages		-17,4%	-29%
Total Km Driven	98.762.105	82.706.233	84.467.356
Savings in Percentages		-16%	-14%



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Logistar Project group



LOGISTAR project has received funding from the European Union's Horizon 2020 research and innovation programme under grant agreement No 769142.



MDS Transmodal Role

- Not involved in the development of the technology behind LOGISTAR
- Providing a 'business advice service' to the consortium
 - Structure of the logistics market in Europe
 - Key commercial players
 - Logistics business models adopted
 - New and emerging models e.g. e-commerce
 - EU Transport policy
 - EU law covering both horizontal and vertical collaboration
 - Fair competition
 - Data sharing
- Outputs will inform future exploitation plan
- Produced four reports to date
 - Desk-top research and case studies



Key Conclusions To Date

- Majority of cargo is now moved by 3PLs and road hauliers etc.. on behalf of shippers
- Significant levels of collaboration already occurring
 - Within 3PLs – fleets utilised to convey cargo for multiple shippers
 - Between 3PLs/road hauliers – sub-contracting loads to ensure vehicle fill and minimise empty running
 - Variety of methods adopted to plan loads, seek sub-contractors etc..
- Opportunity for LOGISTAR to ‘digitalise’ this process
 - Flows into and between large scale distribution centres
- Market test these desk-top conclusions with key industry operators



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Progress of the LOGISTAR System

User Board Webinar – December 9th, 2020

Christian Gengenbach

Reinhard Rust

Gaetano Formisano





Agenda

- **The LOGISTAR system**
- **The “Planner Module”**
- **The “Real-Time-Monitoring Module”**



System Access – Cloud Based



- LOGISTAR offers services to planners and dispatcher of Logistics companies
- Cloud-Based – Access to web-app from any device on the internet





Architectural Structure

User's View



View & Control

Integration of Services and Data Presentation

Calculate

Optimise

Plan/Optimise

AI/Prediction

Global Optimization

*Automatic
Negotiation, Planning
Reoptimization*

Data Gathering & Harmonisation, Storage

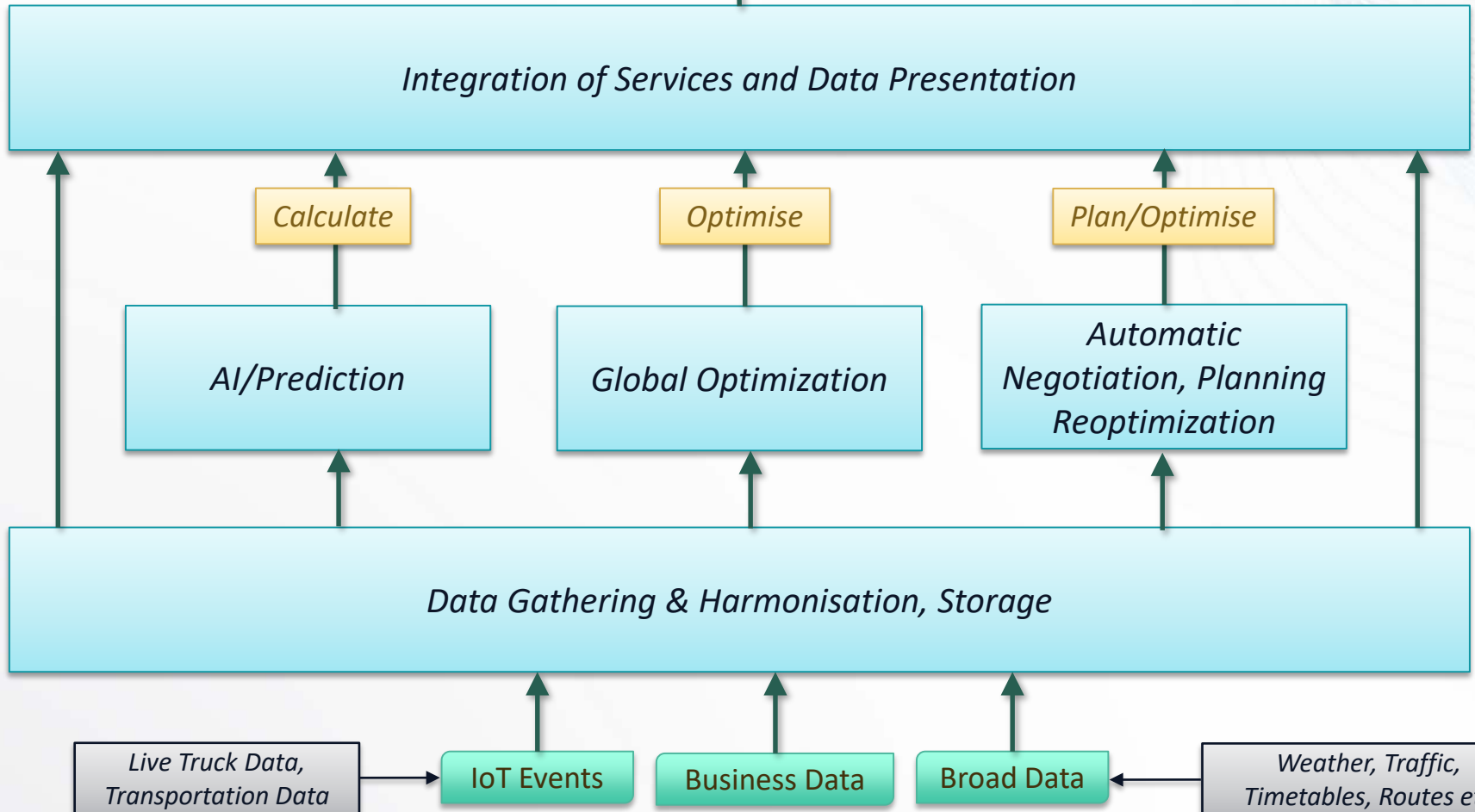
*Live Truck Data,
Transportation Data*

IoT Events

Business Data

Broad Data

*Weather, Traffic,
Timetables, Routes etc*



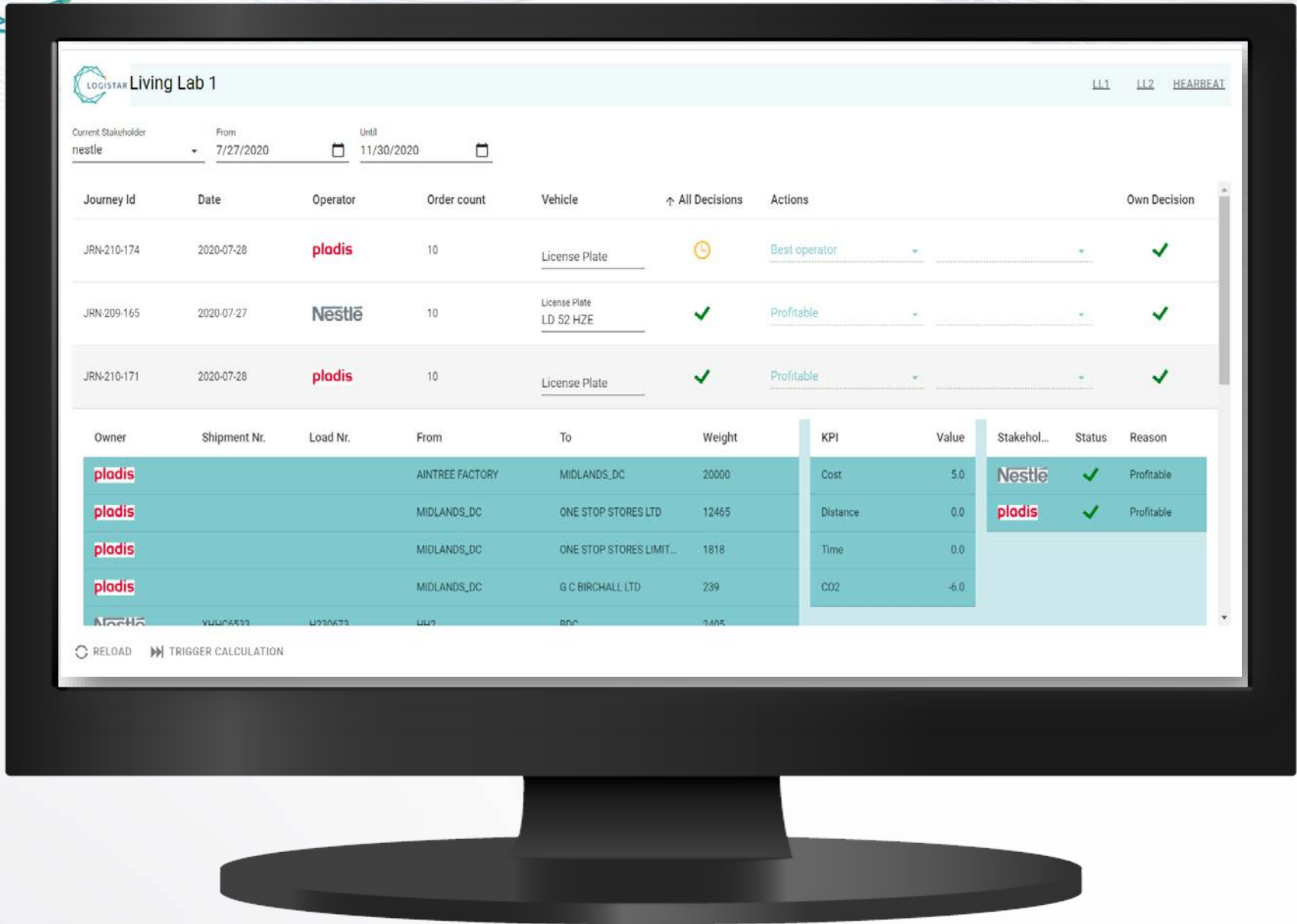
- LOGISTAR is just another **link in the browser**
- Starts with a Logon-Screen (authentication)
- **Role based** access (authorization)
- **Planner** screen and a **Real-Time-Monitoring** screen
- The **Planner** screen supports the users in finding the optimal usage for their logistics resources
- The **Real-Time-Monitoring** component supports the dispatchers in monitoring the journeys, adapting the scheduling and adapting the plan when disruptive incidents happen



What is the “Planner Module”?

- Logistic Planners search for „**horizontal collaboration**“ (e.g. journeys with orders of different companies/participants)
- **Planning process** ~2 days before the journey
- Orders must be sent to LOGISTAR **in advance**
- LOGISTAR calculates and proposes „**collaborative journeys**“
- Planners (of participating companies) **decide** independently upon their acceptance
- Overall decision is **immediately visible**

“Planner Module”

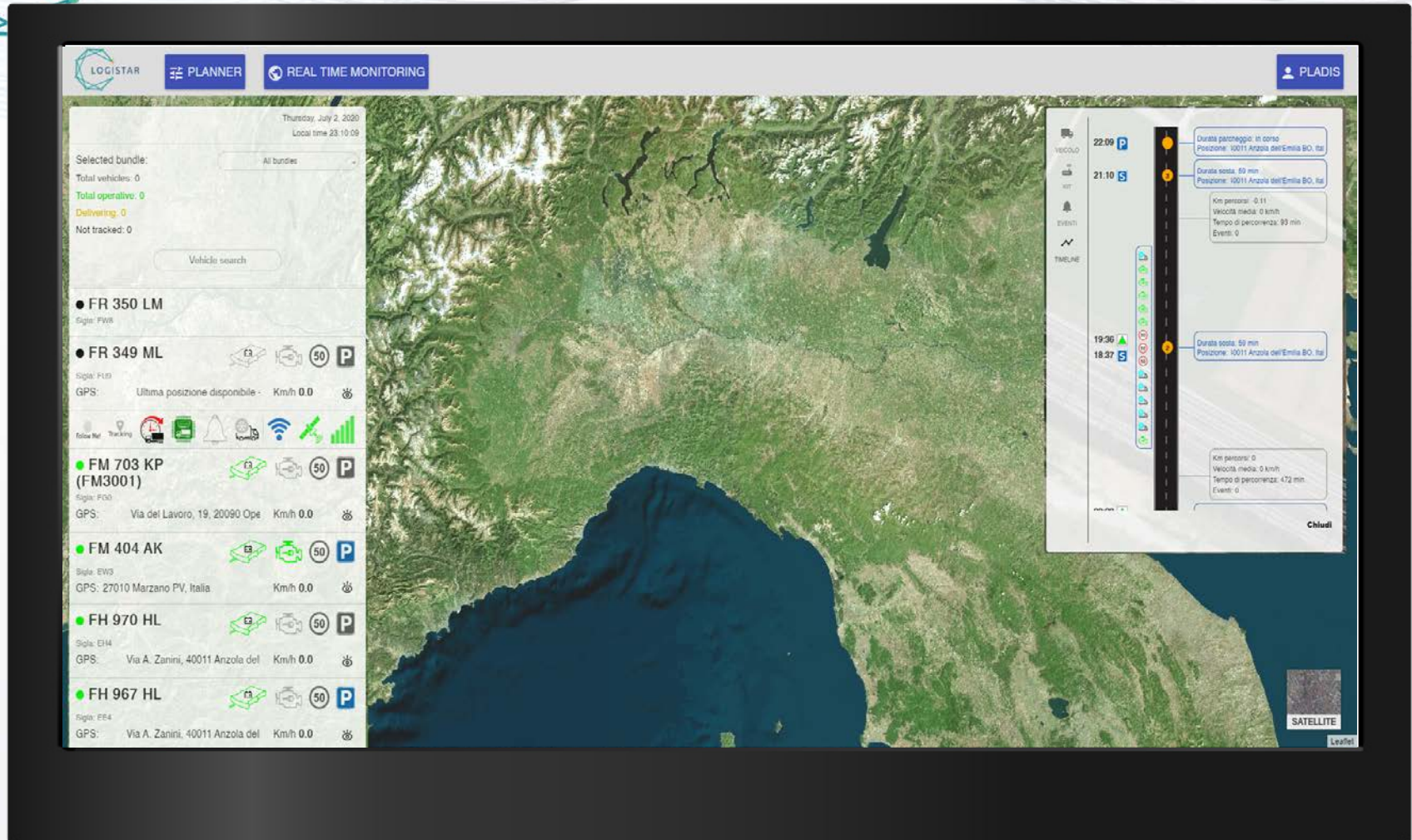




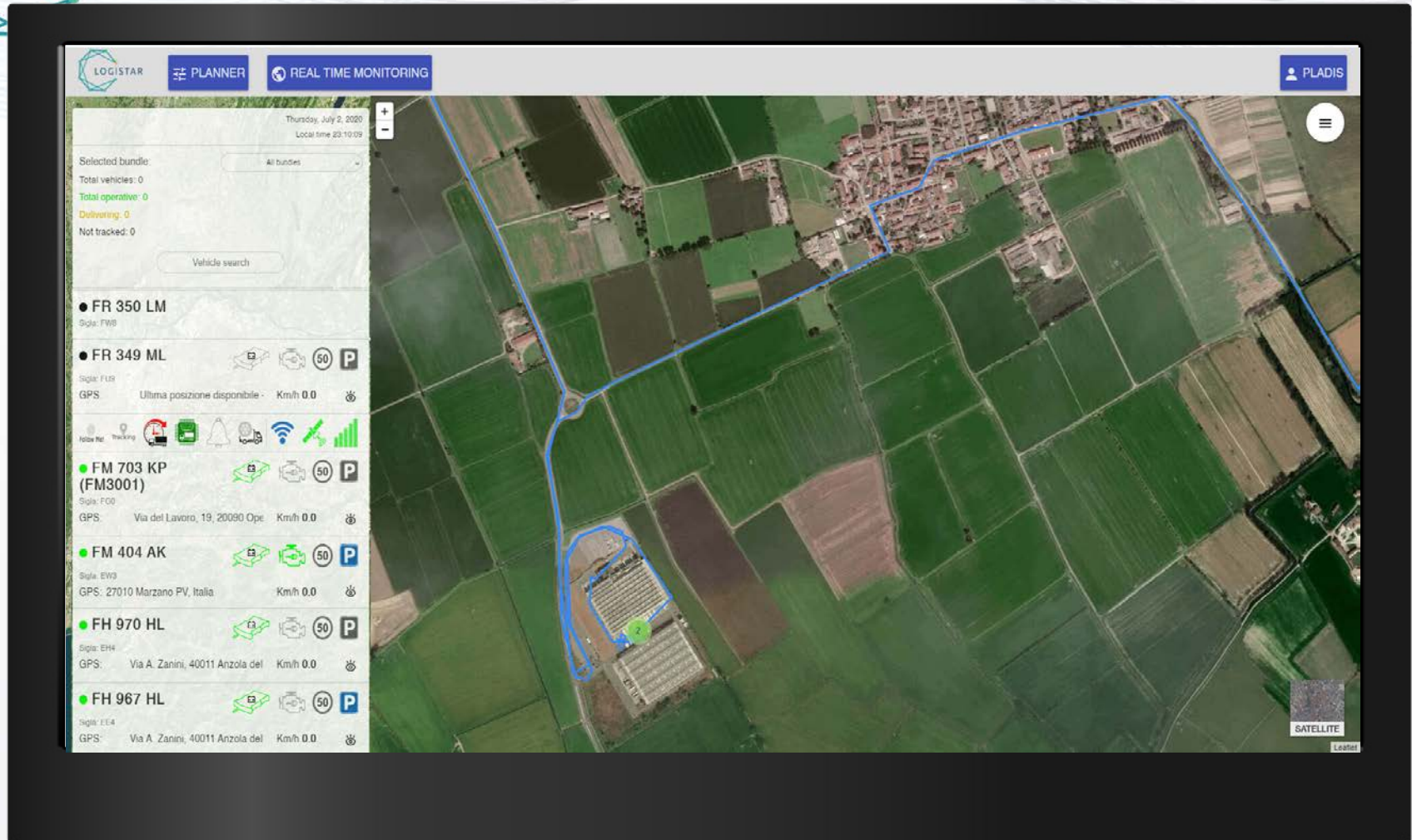
What is the “Real-Time-Monitoring”?

- Survey „**collaborative journeys**“ operated by other partners
- **Real-Time-Monitoring** starts with the operative journey
- Shows **extended information** besides current positions: orders, arrival times, loads, ...

“Real-Time-Monitoring” (1)



“Real-Time-Monitoring” (2)



The screenshot displays the LOGISTAR Real Time Monitoring interface. The top navigation bar includes the LOGISTAR logo, a 'PLANNER' button, and a 'REAL TIME MONITORING' button. A user profile icon labeled 'PLADIS' is in the top right. The main area features a satellite map with a blue route and a sidebar on the left containing vehicle information.

Selected bundle: All bundles

Thursday, July 2, 2020
Local time 23:10:09

Total vehicles: 0
Total operative: 0
Delivering: 0
Not tracked: 0

Vehicle search

- **FR 350 LM**
Sigla: FWB
- **FR 349 ML**
Sigla: FLZ
GPS: Ultima posizione disponibile - Km/h 0.0
- **FM 703 KP (FM3001)**
Sigla: F00
GPS: Via del Lavoro, 19, 20090 Ope Km/h 0.0
- **FM 404 AK**
Sigla: EW3
GPS: 27010 Marzano PV, Italia Km/h 0.0
- **FH 970 HL**
Sigla: EHM
GPS: Via A. Zanini, 40011 Anzola del Km/h 0.0
- **FH 967 HL**
Sigla: EE4
GPS: Via A. Zanini, 40011 Anzola del Km/h 0.0

SATELLITE
Leasit

Outlook: Planner Service for LL2

- Similar user interface as in Living Lab 1
- Focus on multimodal transports with multiple legs
- Under construction...

Logistar

https://logistar

Image not found: NER BOARD 10/12/2020

Order	Shipment-ID	From	To	Legs	Departure	Arrival	Goods
186751	S90716567	Venice	Manchester	5	13.12.2020	21.12.2020	Steel Coils

Journeys

Journey	Location 1	Location 2	Location 3	Location 4	Location 5	Location 6	Duration	Decision
J-001 close	Venice	Verona	Munich	Hamburg	Felixstowe	Manchester	5 days	<input type="button" value="Accept"/> <input type="button" value="Reject"/> ▼
Schedule								
Leg	From	To	Mode	Vehicle	Departure	Arrival	KPI's	
1	Venice	Verona	Truck		13.12.2020	13.12.2020	Value	Amount
2	Verona	Munich	Rail		14.12.2020	14.12.2020	Cost	-5%
3	Munich	Hamburg	Rail		15.12.2020	16.12.2020	CO2	-8%
4	Hamburg	Felixstowe	Ship	MS LOGISTAR	19.12.2020	20.12.2020	Distance	+6%
5	Felixstowe	Manchester	Truck		21.12.2020	21.12.2020	Time	+5%
J-002	Venice	Verona	Basel	Antwerp	Felixstowe	Manchester	6 days	<input type="button" value="Accept"/> <input type="button" value="Reject"/> ▼

285612	S90871356	Bologna	Manchester	4	13.12.2020	20.12.2020	Dry food
321655	S92761552	Padua	Liverpool	4	14.12.2020	21.12.2020	Car parts
376235	S91882421	Venice	London	3	14.12.2020	20.12.2020	Dry food



www.logistar-project.eu

Contact information of the speaker



@LOGISTAR_H2020



Logistar Project group



LOGISTAR project has received funding from the European Union's Horizon 2020 research and innovation programme under grant agreement No 769142.

- As for Living Lab 1 (Use Case 1) the Planner presents possible collaborative routes, which in total save money for one or more of the participating logistic companies.

LOGISTAR Living Lab 1 LL1 LL2 HEARBEAT

Current Stakeholder: nestle | From: 7/27/2020 | Until: 11/30/2020

Journey Id	Date	Operator	Order count	Vehicle	↑ All Decisions	Actions	Own Decision
JRN-210-174	2020-07-28	pladis	10	License Plate	🕒	Best operator	✓
JRN-209-165	2020-07-27	Nestlé	10	License Plate LD 52 HZE	✓	Profitable	✓
JRN-210-171	2020-07-28	pladis	10	License Plate	✓	Profitable	✓

Owner	Shipment Nr.	Load Nr.	From	To	Weight	KPI	Value	Stakehol...	Status	Reason
pladis			AINTREE FACTORY	MIDLANDS_DC	20000	Cost	5.0	Nestlé	✓	Profitable
pladis			MIDLANDS_DC	ONE STOP STORES LTD	12465	Distance	0.0	pladis	✓	Profitable
pladis			MIDLANDS_DC	ONE STOP STORES LIMIT...	1818	Time	0.0			
pladis			MIDLANDS_DC	G C BIRCHALL LTD	239	CO2	-6.0			

RELOAD TRIGGER CALCULATION



pladis

Sally Wright – Nestlé
Paul Stothard – pladis



 **Nestlé** Logistics

We deliver for Nestlé



The Story

pladis



Food and drink firms share trucks

60 SECOND BRIEFING

RBS warns clients of market turmoil
The UK's biggest companies, Tesco, have shared transport for 800 lorries of goods.

and at certain times of the year. In most cases, composite loads are sent out from the distribution centres. Tyas is a supporter of transport

SHARING THE LOAD

As the need to cut costs – and food miles – rises up the agenda, retailers and manufacturers have started to take collaborative distribution to the next level. Nick Hughes reports

TRANSPORT COLLABORATION

WORKING TOGETHER

Nestlé and Sainsbury's have been running a cross-Chamber project since 2002. Sainsbury's Midlands fleet takes Nestlé's butter writer from Donkirk to Burton, from where it looks up for delivery to its own Rye Park distribution centres.

That didn't always go back with full loads. Tyas. "Conversely, IIR had a lot coming from the south and going north."

Other barriers require more practical solutions. "Some manufacturers use custom tail loads. When you start sharing transport you end up with vehicles that

Deal could save 800 trucks from UK roads

MotorTransport

our work to reduce our environmental impact," says Chris Tyas, Nestlé supply chain director. "We have developed a very strong relationship with them that we mutually understand how best to use our joint resources to best effect. The legacy we had identified over the years was that we had identified inefficiency for both our hauliers. We also recognise the value of internally generated trucks, they can be used more efficiently."

More can still be done, however. "Utopia would be an industry that knew where all its empty legs were in real time and could fill them," says Tyas.

Justin.stanton@rbi.co.uk



Nestlé Logistics

We deliver for Nestlé

We need to collaborate more

- **29.6% of domestic road freight miles are empty** (DfT Survey 2019)
- **The 2008 Climate Change Act sets a legally binding target to reduce the UK's greenhouse gas emissions by at least 80% by 2050. Heavy goods vehicles are currently estimated to account for around 17% of UK GHG emissions from road transport and around 21% of road transport NOx emissions, while making up just 5% of vehicle miles** (DfT Freight Carbon Review 2017)
- **Transport Collaboration is a key action in both the DfT Freight Carbon Review and the FDF Ambition 25**
- **We're wasting a scarce resource and lot of money**





How did we meet?

pladis

Speed Dating?



Nestlé Logistics



We deliver for Nestlé



Speed Daters

pladis



Traditional Goodness



Nestlé Logistics

We deliver for Nestlé



Our First Conversation

pladis



Nestlé Logistics



er for Nestlé



Our First Conversation

pladis



 **Nestlé**
Good Food, Good Life



pladis



Nestlé Logistics

We deliver for Nestlé



Our First Conversation

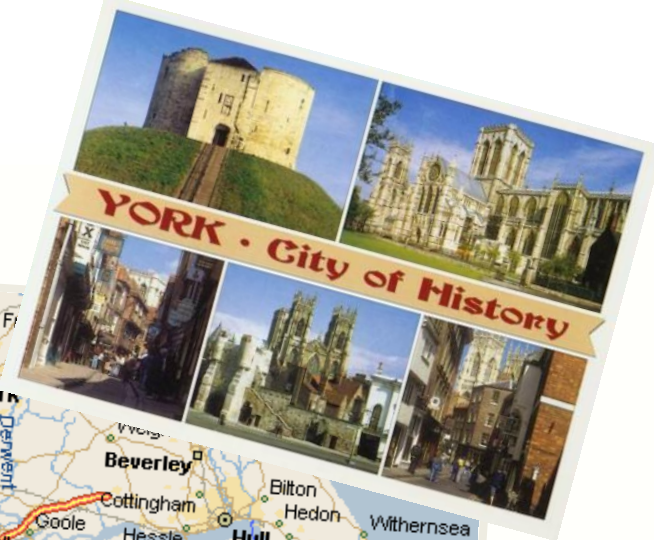
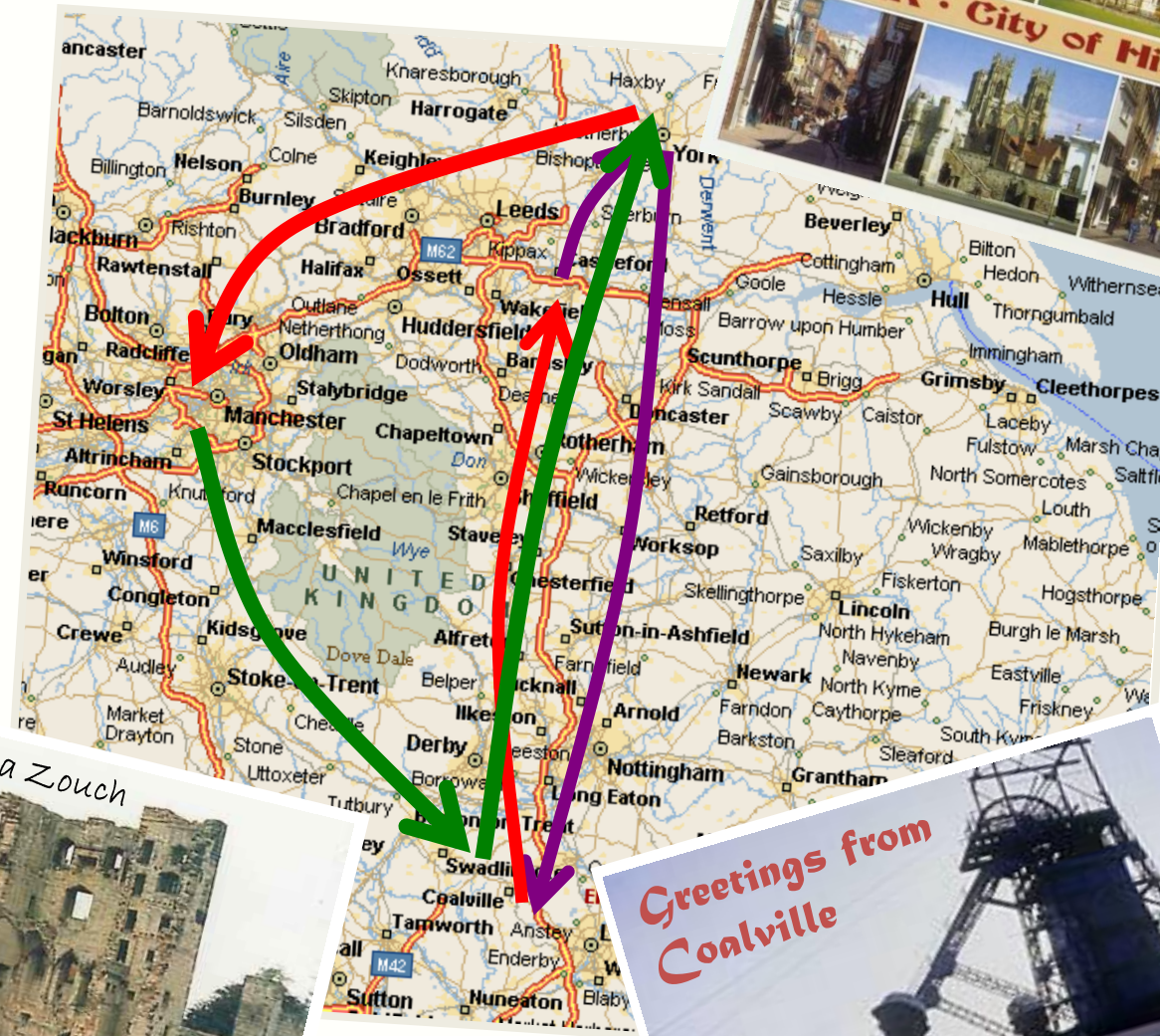
pladis





Our First Conversation

pladis



Nestlé Logistics

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Our First Conversation

pladis





Barriers To Collaboration

pladis

- **Physical**
 - vehicles, products, loading/unloading etc
- **Trailer Liveries**
- **Protection Of New Product Launches**
- **Financial parity**
- **Safeguarding Competitive Advantage**



Nestlé Logistics



We deliver for Nestlé

Prerequisites For Success

- Shared environmental vision
- Support for collaboration from the very top of both businesses

“We compete on the shop shelf, not in the back of a lorry”

- Pragmatism, flexibility, trust & honesty
- An independent 3rd party to stimulate, moderate and encourage collaboration



Barriers To Collaboration

pladis

- **Physical**
 - vehicles, products, loading/unloading etc ✓
- **Trailer Liveries**
 - ruled out as an issue ✓
- **Protection Of New Product Launches** ✓
 - trucks loaded and sealed out of sight of driver
 - satellite tracking
- **Financial parity** ✓
 - know your costs & be prepared to negotiate
- **Safeguarding Competitive Advantage** ✓
 - set clear boundaries to your partnership





Nestlé & pladis



- Collaboration engrained into the operations

From	To	Annual Kms Saved
York	Bardon	96,500
Scunthorpe	Bardon	4,500
Halifax	Bardon	22,500
CPUK	Customer	157,250
Total		280,750





Logistar – the future of collaboration

pladis

- Logistar enables this to develop further by providing
 - System driven collaboration opportunities
 - Factory to DC
 - DC to Customer
 - Multi-collection across both Businesses to customer...?
- Logistar will not replace our transport planning systems, it is an additional tool to calculate opportunities which are considered by Nestle and pladis and “accepted” or “declined” by either Business
- Future partners will enhance this, growing the opportunity to collaborate as the volumes and available routes increase



Nestlé Logistics



We deliver for Nestlé



pladis

Thank you



 **Nestlé** Logistics

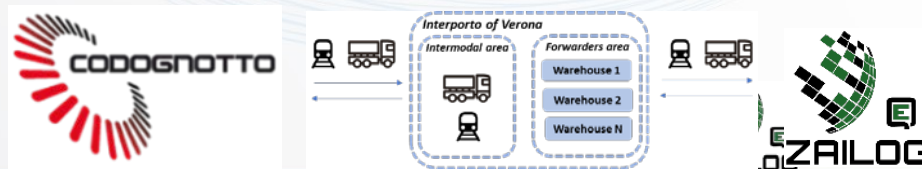
We deliver for Nestlé



Living Lab 2 - Synchromodality

Codognotto – ZAILOG

Guido Piccoli – guido.piccoli@external.codogotto.com





Dynamic assignation



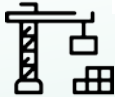
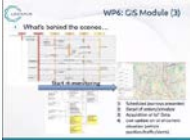
ROUTNG Optimization



SCHEDULING Vs REAL TIME LOCATION by IoT



MONITORING & ALERT Ev. RE-SCHEDULING



DATA Statistics, dispatching evaluation (potential optimization) and BI

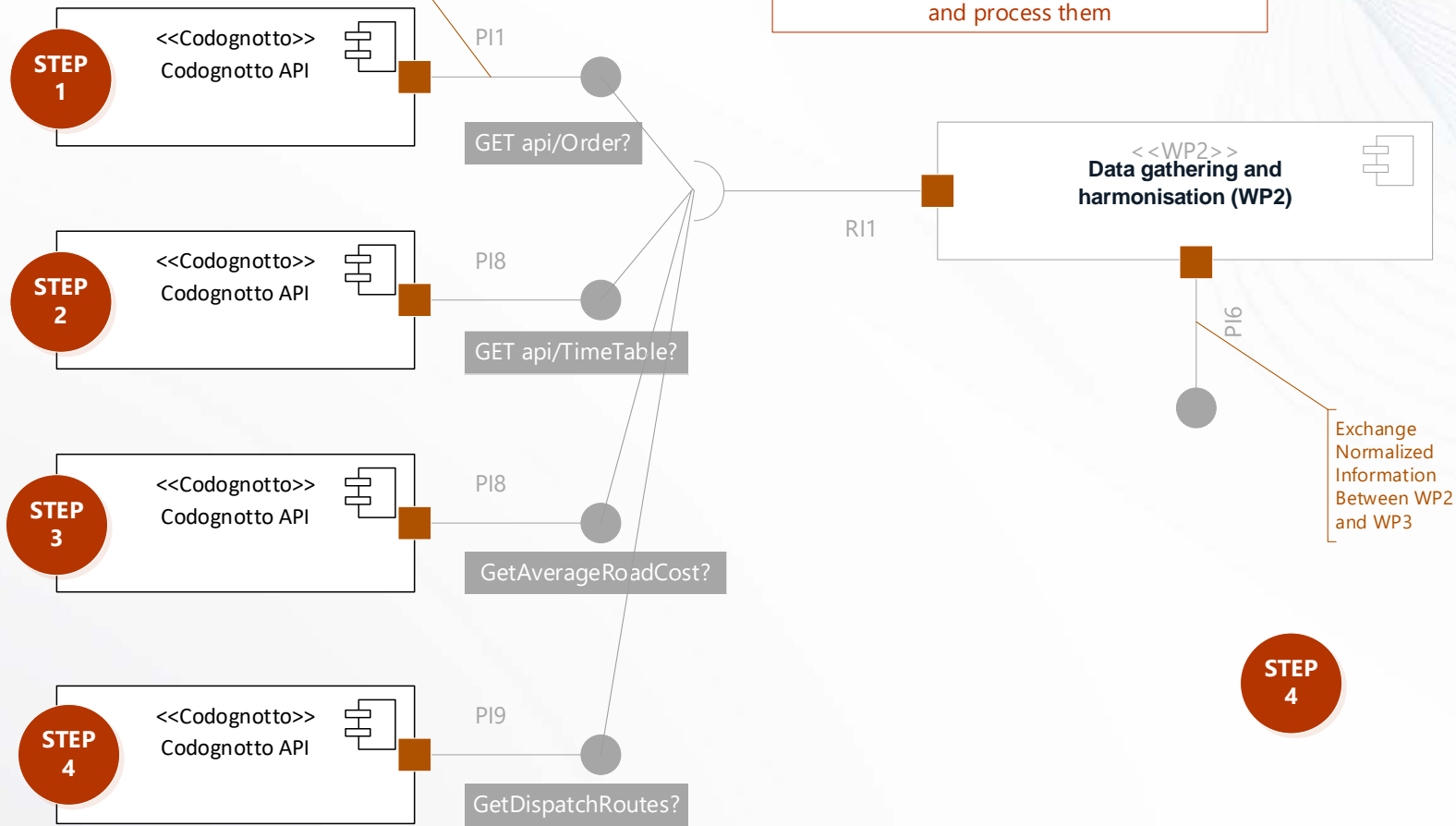


API Interfaces Versus WP

Returns main information about Customer's Orders with loading & unloading point details

When/who interaction with the system occurs?

The interaction occurs every EOB: Time span operation are 48 hours before the effective loads, so there is time to gather all the orders and process them





Living Lab 2 - Syncromodality

Thank you

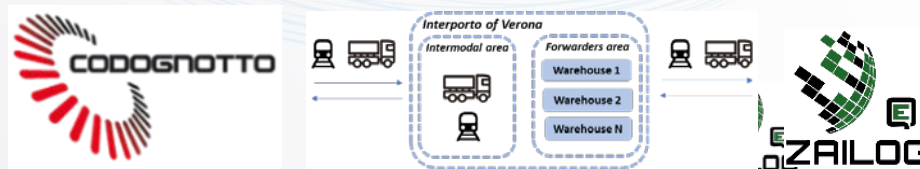
Matteo Codognotto matteo.codognotto@codognotto.com

Matteo Spagnolo matteo.spagnolo@codognotto.com

Paolo Lunardi p.lunardi@zailog.it

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Brambles

CHEP

A Brambles Company

... in a nature positive way.



Connecting
people with
life's essentials,
every day

Circular Economy Pioneers

As a pioneer of the circular economy, **Brambles** platforms form the invisible backbone of **global supply chains**.



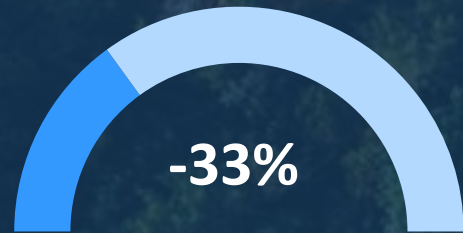
Our **Share & Reuse** business model is **intrinsically sustainable**.

We serve our **customers** minimizing negative environmental impact.

FY20 Sustainability Highlights

Together, we've built better supply chains.

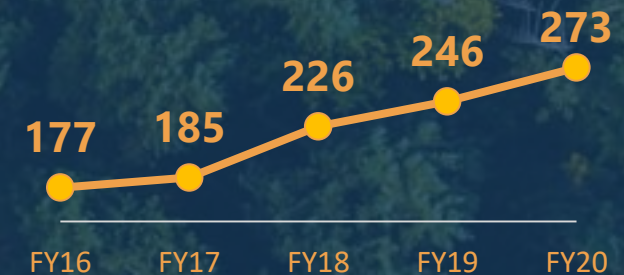
In 2020:



We achieved **33% reduction of our CO2 emissions** vs 2015.



We achieved our **Zero Deforestation** target through 100% wood sourcing from FSC/PEFC certified forests.



We coordinated collaboration projects with **more than 270 customers to save 75M km** empty transport distance.

From Better to Positive

But being “less bad” is no longer enough.

Through our 2025 targets we aim to create **Regenerative Supply Chains** that do more good than harm, and become ‘**Positive**’.



From Better
To Positive

Thought Leadership Community Partners

Thought leadership:



Community partners:



Barron's* Rated #1 most sustainable international company

MEMBER OF
**Dow Jones
Sustainability Indices**
In Collaboration with RobecoSAM

96th percentile in industry category



Rated A in Circular Economy Assessment by Ellen MacArthur Foundation

MSCI  Maximum AAA rating



Constituent of the FTSE4Good index 2014-2020

* Published by Dow Jones, sister publication to The Wall Street Journal.

Circularity enablers

To pioneer regenerative supply chains, **collaboration is key.**

We enable our customers
to become more circular
and sustainable



Creating lean, efficient and resilient supply chains



Providing sustainable services, in a sustainable way



Minimizing waste, packaging and resource consumption



Fostering collaboration projects across the entire supply chain

Creating Regenerative Supply Chains, together.

Brambles

CHEP

A Brambles Company



Zero
Waste
World

Brambles

CHEP

A Brambles Company

... in a nature positive way.



Connecting
people with
life's essentials,
every day

Our 2025 Sustainability Targets



Planet Positive



Forest Positive

Grow two trees for every tree we use



Climate Positive

Commit to a 1.5°C climate future



Waste Positive

Create reusable solutions out of existing waste



Business Positive



Supply Chain Positive

Make our business even more circular



Collaboration Positive

Double the number and impact of customer collaborations



Workplace Positive

Become a top company in inclusion & diversity



Communities Positive



Food Security

Serve food to 10 million people



Circular Transformation

Activate 1 million Circular Economy change makers



Social & Natural Positive

Increase social and natural capital

What means LOGISTAR for us ?

Digital Transformation is key

to reduce inefficiencies and make EU Supply Chains sustainable for the future

Fostering Horizontal Collaboration

among SC partners is vital and part of Logistar and Brambles DNA



Circular Economy

Sharing and Reusing
Models Enable New
Opportunities



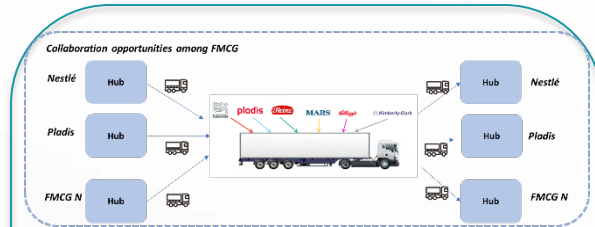
User Group Meeting

Living Lab 3 (Virtual Living Lab)

Ahlers Antwerp

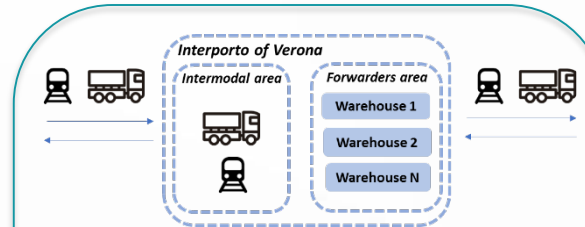
9th of December 2020

LOGISTAR services will be **tested under real operation environment** in three Living Labs



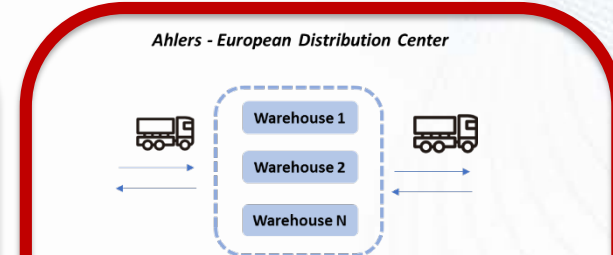
Backhauling and Co-loading

Process of various information coming from the different companies (*schedules, resources, constraints, truck, positions, empty return legs...*) to improve backhauling management
Overall overview of the status of the operations through the real-time dashboards and the real-time information on road transport system.



Synchronomodality

Real time re-planning due to disrupting events: corrective and preventive
Planning of synchronomodal routes basing on real time events.
Dynamic assignation of freight transport networks.
Real time status on goods movements: position of vehicles, arrival time of cargo fleets.

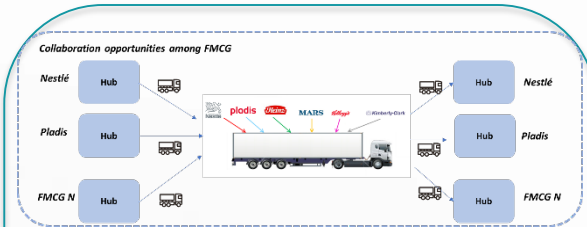


Real time logistics in Chemical Industries

Real time planning of resources looking for transport synergy and bundling opportunities.
Real-time alerts and recommendations to take action, facilitating the decision-making process.

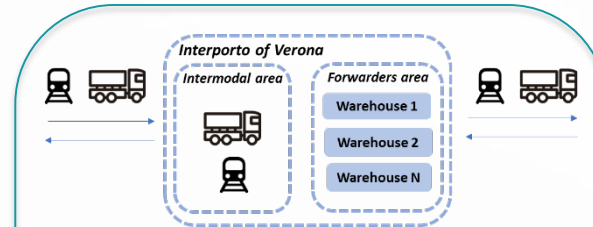


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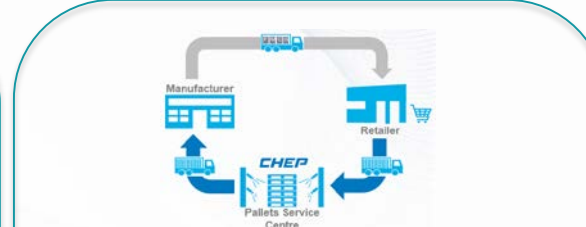
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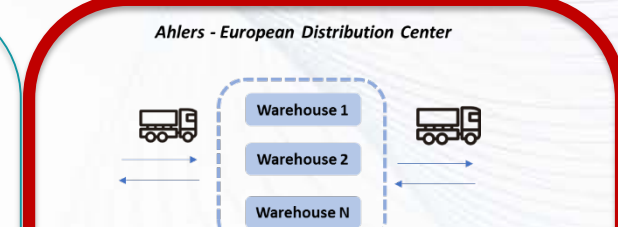
Synchromodality

Real time re-planning due to disrupting events: corrective and preventive
Planning of synchromodal routes basing on real time events.
Dynamic assignation of freight transport networks.
Real time status on goods movements: position of vehicles, arrival time of cargo fleets.



Reduction of waiting times

The reduction of waiting times through live vehicle tracking and a reliable prediction of the ETA combined with a sophisticated software solution to manage and allocate slots dynamically is key for a smooth and efficient transport operation; as per our experience this would also be a key enabler for efficient Horizontal Transport Collaboration projects.



Virtual Living Lab

Real time planning of resources looking for transport synergy and bundling opportunities.
Real-time alerts and recommendations to take action, facilitating the decision-making process.



Going from theory to practice


- The study previously shown was conducted based on historical data. Similar to what is happening in Work Package 1.
- The next step towards implementation is to test a system that can bundle loads in real time (when orders come in)
- With this scale and type of shipments this use case was an ideal fit for our virtual living lab:
 - Big network: can Logistar cope with this scale?
 - Bundling potential: can Logistar achieve savings that are in line with the strategic study?
 - Future interest: Can our customer become a potential user of the Logistar system in the future?



Empty running




Asset utilisation –
how many hours
the vehicle is used
compared to the
maximum
available hours



Vehicle idle
time



Logistic costs



the fuel
consumption or
emission of
carbon emissions



~~Delivery timeliness
– the delivery was
made within the
customer delivery
time window~~

Stress-test the
system

Questions?

